3/26



## 82- SUBMISSIONS FACING SHEET

Follow-Up	MICROFICHE CONTROL LABEL
Majorials	
REGISTRANT'S NAME	Danlin Corp. SA De CV
*CURRENT ADDRESS	
	PROCESSED
	APR 10 2003
**FORMER NAME	THOMSON FINANCIAL
**NEW ADDRESS	·
FILE NO. 82-	7 FISCAL YEAR 12-31-02
• Complete for initial submiss	sions only ** Please note name and address changes
INDICATE FO	RM TYPE TO BE USED FOR WORKLOAD ENTRY:
12G3-2B (INITIAL F	ILING) AR/S (ANNUAL REPORT)
12G32BR (REINSTATE	MENT) SUPPL (OTHER)
DEF 14A (PROXY)	
	· OICF/BY:
	10/1/12

## SANLUIS Corporación S.A. de C.V.

Monte Pelvoux 220-8° Piso Lomas de Chapultepec 11000 México, D.F. Tel.: (52) 5273-5800



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## By FEDEX

March 25, 2003

SECURITIES AND EXHANGE COMISSION Division of Corporate Finance 450 Fifth Street, N.W. Washington, D.C. U.S.A. 20549

ARIS 12-31-02

## To whom it may concern

Attached you could find a copy with the Audited Consolidated Financial of SANLUIS Corporation, S.A. de C.V., for the Fourth Fiscal Quarter 2002.

Please, confirm the reception of this information with Antonio Olivo to the email address <u>aolivo@sanluiscorp.com.mx</u> or by telephone to the number (525) 55229-5844.

If you have any question or comment, do not hesitate to contact me

Best Regards

Antonio Olivo

SANLUIS Corporación, S.A. de C.V.

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

Quarter: 4

Year: 2002

## CONSOLIDATED FINANCIAL STATEMENT

AT DECEMBER 31 OF 2002 AND 2001 (Thousands of Pesos)

## JUDGED INFORMATION

JUDGED INFORMATION Final Printing					
REF		QUARTER OF PRE	SENT	QUARTER OF P	REVIOUS
s	CONCEPTS	Amount	%	Amount	%
1	TOTAL ASSETS	7,046,623	100	8,673,021	100
2	CURRENT ASSETS	1,417,792	20	1,350,246	16
3	CASH AND SHORT-TERM INVESTMENTS	131,665	2	214,968	2
4	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	526,936	7	516,319	6
5	OTHER ACCOUNTS AND DOCUMENTS RECEIVABLE	254,815	4	140,055	2
6 7	INVENTORIES OTHER CURRENT ASSETS	399,717 104,659	6   1	384,766 94,138	4
8	LONG-TERM	263,707	4	338,674	4
9	ACCOUNTS AND DOCUMENTS RECEIVABLE (NET)	123,051	2	105,343	1
10	INVESTMENT IN SHARES OF SUBSIDIARIES	125,051	_	100,040	' <b> </b>
'0	AND NON-CONSOLIDATED	50,199	1	94,838	1
11	OTHER INVESTMENTS	90,457	1	138,493	2
12	PROPERTY, PLANT AND EQUIPMENT	4,051,057	57	5,918,588	68
13	PROPERTY	1,083,035	15	1,723,928	20
14	MACHINERY AND INDUSTRIAL	4,146,677	59	4,788,845	55
15	OTHER EQUIPMENT	156,608	2	1,525,162	18
16	ACCUMULATED DEPRECIATION	1,551,746	22	2,523,010	29
17	CONSTRUCTION IN PROGRESS	216,483	3	403,663	5
18	DEFERRED ASSETS (NET)	1,314,067	19	1,065,513	12
19	OTHER ASSETS	0	0	0	0
20	TOTAL LIABILITIES	4,650,915	100	7,090,770	100
21	CURRENT LIABILITIES	1,219,591	26	4,418,648	62
22	SUPPLIERS	525,531	11	773,234	11
23	BANK LOANS	344,850	7	3,116,875	44
24	STOCK MARKET LOANS	0	0	0	0
25	TAXES TO BE PAID	0	0	13,994	0
26	OTHER CURRENT LIABILITIES	349,210	8	514,545	7
27	LONG-TERM LIABILITIES	3,347,241	72	2,551,948	36
28	BANK LOANS	3,335,227	72	2,535,286	36
29	STOCK MARKET LOANS	0	0	0	0
30	OTHER LOANS	12,014	0	16,662	0
31	DEFERRED LOANS	0	0	0	0
32	OTHER LIABILITIES	84,083	2	120,174	2
33	CONSOLIDATED STOCK HOLDERS' EQUITY	2,395,708	100	1,582,251	100
34	MINORITY INTEREST	1,760,443	73	991,271	63
35	MAJORITY INTEREST	635,265	27	590,980	37
36	CONTRIBUTED CAPITAL	2,094,998	87	2,094,998	132
37	PAID-IN CAPITAL STOCK (NOMINAL)	21,984	1	21,984	1
38	RESTATEMENT OF PAID-IN CAPITAL STOCK	853,182	36	853,182	54
39 40	PREMIUM ON SALES OF SHARES  CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	1,219,832 0	51 0	1,219,832 0	77 0
41	CAPITAL INCREASE (DECREASE)	(1,459,733)	(61)	(1,504,018)	(95)
42	RETAINED EARNINGS AND CAPITAL RESERVE	5,295,217	221	5,179,385	327
43	REPURCHASE FUND OF SHARES	492,772	21	492,772	31
44	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK	,, - ,			
	HOLDERS' EQUITY	(7,125,720)	(297)	(7,292,006)	(461)
45	NET INCOME FOR THE YEAR	(122,002)	(5)	115,831	7
		( : ==, : : <del>=</del> )	(*/		

# FILE No. 82-2867

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR:2002

## CONSOLIDATED FINANCIAL STATEMENT

JUDGED INFORMATION

BREAKDOWN OF MAIN CONCEPTS
(Thousands of Pesos)

REF	CONCEPTS	QUARTER OF PRE FINANCIAL YE		QUARTER OF PRE	
s		Amount	%	Amount	%
3	CASH AND SHORT-TERM INVESTMENTS CASH SHORT-TERM INVESTMENTS	<b>131,665</b>	<b>100</b>	<b>214,968</b>	<b>100</b>
46		131,394	100	209,535	97
47		271	0	5,433	3
<b>18</b> 48 49 50	DEFERRED ASSETS (NET) AMORTIZED OR REDEEMED EXPENSES GOODWILL DEFERRED TAXES OTHERS	<b>1,314,067</b> 268,079 462,549 572,626 10,813	100 20 35 44 1	<b>1,065,513</b> 321,908 550,272 162,843 30,490	<b>100</b> 30 52 15 3
<b>21</b>	CURRENT LIABILITIES FOREING CURRENCY LIABILITIES MEXICAN PESOS LIABILITIES	<b>1,219,591</b>	<b>100</b>	<b>4,418,648</b>	<b>100</b>
52		895,151	73	4,050,408	92
53		324,440	27	368,240	8
24 54 55 56	STOCK MARKET LOANS COMMERCIAL PAPER CURRENT MATURITIES OF MEDIUM TERM NOTES CURRENT MATURITIES OF BONDS	<b>0</b> 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	<b>100</b> 0 0 0	<b>0</b> 0 0	<b>100</b> 0 0 0
<b>26</b>	OTHER CURRENT LIABILITIES OTHER CURRENT LIABILITIES WITH COST OTHER CURRENT LIABILITIES WITHOUT COST	<b>349,210</b>	<b>100</b>	<b>514,545</b>	<b>100</b>
57		5,816	2	5,439	1
58		343,394	98	509,106	99
<b>27</b>	LONG-TERM LIABILITIES FOREING CURRENCY LIABILITIES MEXICAN PESOS LIABILITIES	<b>3,347,241</b>	<b>100</b>	<b>2,551,948</b>	<b>100</b>
59		3,347,241	100	2,551,948	100
60		0	0	0	0
<b>29</b>	STOCK MARKET LOANS BONDS MEDIUM TERM NOTES	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
61		0	0	0	0
62		0	0	0	0
<b>30</b>	OTHER LOANS OTHER LOANS WITH COST OTHER LOANS WITHOUT COST	<b>12,014</b>	<b>100</b>	<b>16,662</b>	<b>100</b>
63		12,014	100	16,662	100
64		0	0	0	0
31 65 66 67	DEFERRED LOANS NEGATIVE GOODWILL DEFERRED TAXES OTHERS	<b>0</b> 0 0	<b>100</b> 0 0 0	<b>0</b> 0 0 0	<b>100</b> 0 0 0
<b>32</b>	OTHER LIABILITIES RESERVES OTHERS LIABILITIES	<b>84,083</b>	<b>100</b>	<b>120,174</b>	<b>100</b>
68		84,083	100	120,174	100
69		0	0	0	0
<b>44</b>	EXCESS (SHORTFALL) IN RESTATEMENT OF STOCK HOLDERS' EQUITY ACCUMULATED INCOME DUE TO MONETARY POSITION INCOME FROM NON-MONETARY POSITION ASSETS	<b>(7,125,720)</b>	100	<b>(7,292,006)</b>	100
70		(111,890)	(2)	(111,890)	(2)
71		(7,013,830)	(98)	(7,180,116)	(98)

# TLE No.82-2867

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER:4

YEAR:2002

## CONSOLIDATED FINANCIAL STATEMENT

OTHER CONCEPTS (Thousands of Pesos)

## JUDGED INFORMATION

REF S	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR Amount	QUARTER OF PREVIOUS FINANCIAL YEAR Amount
72 73 74 75 76 77	WORKING CAPITAL PENSIONS FUND AND SENIORITY PREMIUMS EXECUTIVES (*) EMPLOYERS (*) WORKERS (*) CIRCULATION SHARES (*) REPURCHASED SHARES (*)	198,201 9,760 16 1,060 4,504 227,957,568 0	(3,068,402) 15,155 21 1,485 5,237 227,957,568 0

<sup>(\*)</sup> THESE CONCEPTS SHOULD BE EXPRESSED IN UNITS.

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

CONSOLIDATED EARNING STATEMENT
FROM JANUARY THE 1st TO DECEMBER 31 OF 2002 AND 2001 (Thousands of Pesos)

JUDGED INFORMATION

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR				QUARTER OF PREVIOU FINANCIAL YEAR	
R	CONCERTS	Amount	%	Amount	%		
1	NET SALES	4,364,837	100	5,016,120	100		
2	COST OF SALES	3,302,364	76	3,836,815	76		
3	GROSSINCOME	1,062,473	24	1,179,305	24		
4	OPERATING	682,766	16	886,346	18		
5	OPERATING INCOME	379,707	9 (	292,959	6		
6	TOTAL FINANCING COST	565,990	13	294,247	6		
7	INCOME AFTER FINANCING COST	(186,283)	(4)	(1,288)	0		
8 9	OTHER FINANCIAL OPERATIONS	64,229	1	64,190	1		
y	INCOME BEFORE TAXES AND WORKERS' PROFIT SHARING	(250,512)	(6)	(65,478)	(1)		
10	RESERVE FOR TAXES AND WORKERS' PROFIT	` ' '	` '	` ' /	. ,		
	SHARING	70,320	2	(217,037)	(4)		
11	NET INCOME AFTER TAXES AND WORKERS' PROFIT SHARING	(220,022)	(7)	454 550			
12	SHARE IN NET INCOME OF SUBSIDIARIES AND	(320,832)	(7)	151,559	3		
32	NON-CONSOLIDATED ASSOCIATES	576	0	(25,013)	0		
13	CONSOLIDATED NET INCOME OF CONTINUOUS	3,0 [	° I	(20,013)	U		
, ,		(320,256)	(7)	126,546	3		
14	INCOME OF DISCONTINUOUS OPERATIONS	494,443	11	0	Ō		
15	CONSOLIDATED NET INCOME BEFORE						
	EXTRAORDINARYITEMS	(814,699)	(19)	126,546	3		
16	EXTRAORDINARY ITEMS NET EXPENSES (INCOME)	(670,117)	(15)	70,469	1		
17	NET EFFECT AT THE BEGINNING OF THE YEAR BY			_ 1	_		
18	CHANGES IN ACCOUNTING PRINCIPLES	0	0	0	0		
18 19	NET CONSOLIDATED INCOME  NET INCOME OF MINORITY INTEREST	( <b>144,582</b> ) (22,580)	(3)	<b>56,077</b> (59,754)	1		
20	NET INCOME OF MAJORITY INTEREST	(122,002)	(1) (3)	(59,754) 115,831	(1) 2		
20	HET HACOME OF WINDOWN FRATEREST	(122,002)	(3)	110,001	4		

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

## CONSOLIDATED EARNING STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

JUDGED INFORMATION

**Final Printing** 

REF		QUARTER OF PRESENT FINANCIAL YEAR		QUARTER OF PREV	lous
R	CONCEPTS	Amount	%	Amount	%
	NET ON FO		400	,	
<b>1</b> 21	NET SALES   DOMESTIC	4,364,837	100	5,016,120	100
22	FOREIGN	1,087,600 3,277,237	25 75	1,209,285 3,806,835	24 76
23	TRANSLATED INTO DOLLARS (***)	440,464	10	497,202	10
6	TOTAL FINANCING COST	565,990	100	294,247	100
24	INTEREST PAID	294,644	52	691,613	235
25	EXCHANGE LOSS ES	588,234	104	0	0
26	INTEREST EARNED	15,967	3	30,694	10
27	EXCHANGE PROFITS	0	0	132,716	45
28	GAIN DUE TO MONETARY POSITION	(300,921)	(53)	(233,956)	(80)
8	OTHER FINANCIAL OPERATIONS	64,229	100	64,190	100
29	OTHER NET EXPENSES (INCOME) NET	64,229	100	64,190	100
30	(PROFIT) LOSS ON SALE OF OWN SHARES	0	0	0	0
31	(PROFIT) LOSS ON SALE OF SHORT-TERM INVESTMENTS	0	0	0	0
10	RESERVE FOR TAXES AND WORKERS' PROFIT SHARING	70,320	100	(217,037)	100
32	INCOME TAX	33,386	47	24,499	11
33	DEFERED INCOME TAX	13,265	19	(259,262)	(119)
34	WORKERS' PROFIT SHARING	23,669	34	13,616	6
35	DEFERED WORKERS' PROFIT SHARING	0	0	4,110	2

(\*\*\*) THOUSANDS OF DOLLARS

L No.82.2

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE:SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

YEAR2002

QUARTER: 4

CONSOLIDATED EARNING STATEMENT
OTHER CONCEPTS
(Thousands of Pesos)

Final Printing	QUARTER OF I FINA Amount	5,205,829 0 5,016,120 292,959 115,831 56,077
(2000 10 000000)	QUARTER OF PRESENT FINANCIAL YEAR Amount	4,462,710 0 4,364,837 379,707 (122,002) (144,582)
UDGED INFORMATION	CONCEPTS	TOTAL SALES NET INCOME OF THE YEAR NET SALES (**) OPERATION INCOME (**) NET INCOME OF MAYORITY INTEREST(**) NET CONSOLIDATED INCOME (**)
JUDGE	REF	36 37 38 39 40

(\*\*) THE RESTATED INFORMATION ON THE LAST TWELVE MONTHS SHOULD BE USED

FILE No.82-2867

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

## CONSOLIDATED FINANCIAL STATEMENT

FROM JANUARY THE 1st TO DECEMBER 31 OF 2002 AND 2001

(Thousands of Pesos)

JUDGED INFORMATION

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
С		Amount	Amount
1	CONSOLIDATED NET INCOME	(144,582)	56,077
2	+(-) ITEMS ADDED TO INCOME WHICH DO NOT		
	REQUIRE USING CASH	169,603	72,478
3	CASH FLOW FROM NET INCOME OF THE YEAR	25,021	128,555
4	CASH FLOW FROM CHANGE IN WORKING CAPITAL	(444,617)	221,059
5	CASH GENERATED (USED) IN OPERATING ACTIVITIES	(419,596)	349,614
6	CASH FLOW FROM EXTERNAL FINANCING	(116,687)	(78,027)
7	CASH FLOW FROM INTERNAL FINANCING	0	0
8	CASH FLOW GENERATED (USED) BY FINANCING	(116,687)	(78,027)
9	CASH FLOW GENERATED (USED) IN INVESTMENT		. ,
	ACTIVITIES	491,037	(560,974)
10	NET INCREASE (DECREASE) IN CASH AND SHORT-TERM	•	
	INVESTMENTS	(45,246)	(289,387)
11	, CASH AND SHORT-TERM INVESTMENTS AT THE		
	BEGINNING OF PERIOD	176,911	504,355
12	CASH AND SHORT-TERM INVESTMENTS AT THE END		
نے ا	OF PERIOD	131,665	214,968

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE:SANLUIS SANLUIS CORPORACION, S. A. DE C. V. QUARTER: 4 YEAR: 2002

## CONSOLIDATED FINANCIAL STATEMENT BREAKDOWN OF MAIN CONCEPTS (Thousands of Pesos)

## JUDGED INFORMATION

JUDGED INFORMATION Fina				
REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR	
C	COHOLI 13	Amount	Amount	
2	+ (-) ITEMS ADDED TO INCOME WHICH DO NOT REQUIRE USING CASH	169,603	72.478	
13	DEPRECIATION AND AMORTIZATION FOR THE YEAR	304,333	422.665	
14	+ (-) NET INCREASE (DECREASE) IN PENSIONS FUND AND SENIORITY PREMIUMS	0	0	
15	+ (-) NET LOSS (PROFIT) IN MONEY EXCHANGE	0	(148,094)	
16	+ (-) NET LOSS (PROFIT) IN ASSETS AND LIABILITIES			
17	ACTUALIZATION + (-) OTHER ITEMS	0 (134,730)	0 (202,093)	
l ''	(-) OTTERNE	(134,730)	(202,093)	
4	CASH FLOW FROM CHANGE IN WORKING CAPITAL	(444,617)	221,059	
18	+ (-) DECREASE (INCREASE) IN ACCOUNT RECEIVABLE	(132,965)	34,810	
19	+ (-) DECREASE (INCREASE) IN INVENTORIES	(101,789)	76,389	
20	+ (-) DECREASE (INCREASE) IN OTHER ACCOUNT RECEIVABLE	(4,076)	200.927	
21	+ (-) INCREASE (DECREASE) IN SUPPLIER ACCOUNT	(39,057)	84,930	
22	+ (-) INCREASE (DECREASE) IN OTHER LIABILITIES	(166,730)	(175,997)	
6 23 24 25 26 27	CASH FLOW FROM EXTERNAL FINANCING + SHORT-TERM BANK AND STOCK MARKET FINANCING + LONG-TERM BANK AND STOCK MARKET FINANCING + DIVIDEND RECEIVED + OTHER FINANCING (-) BANK FINANCING AMORTIZATION	(116,687) 0 (677,673) 0 789,706	( <b>78,027)</b> 1,308,310 (1,379,964) 0 0	
28	(-) STOCK MARKET AMORTIZATION	(224,449)	0	
29	(-) OTHER FINANCING AMORTIZATION	(4,271)	(6,373)	
7 30 31 32 33	CASH FLOW FROM INTERNAL FINANCING + (-) INCREASE (DECREASE) IN CAPITAL STOCKS (-) DIVIDENS PAID + PREMIUM ON SALE OF SHARES + CONTRIBUTION FOR FUTURE CAPITAL INCREASES	<b>0</b> 0 0 0	<b>o</b> 0 0 0 0	
9	CASH FLOW GENERATED (UTILIZED) IN INVESTMENT ACTIVITIES	491,037	(560,974)	
34	+ (-) DECREASE (INCREASE) IN STOCK INVESTMENTS OF A PERMANENT NATURE	716,684	0	
35	(-) ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT	(183,383)	(512,397)	
36	(-) INCREASE IN CONSTRUCTIONS IN PROGRESS	0	0	
37	+ SALE OF OTHER PERMANENT INVESTMENTS	0	0	
38 39	+ SALE OF TANGIBLE FIXED ASSETS + (-) OTHER ITEMS	0 (42,264)	0 (48.577)	
~	· ( ) O THER HEMO	(44,404)	(48,577)	
		<del></del> -		

# FILE No.82-2867

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE:SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER:4

YEAR: 2002

## RATIOS CONSOLIDATED

JUDGED INFORMATION

REF			
P	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR	QUARTER OF PREVIOUS FINANCIAL YEAR
	YIELD		
1	NET INCOME TO NET SALES	(3.31) %	1.12 %
2	NET INCOME TO STOCK HOLDERS' EQUITY (**)	(19.20) %	19.60 %
3	NET INCOME TO TOTAL ASSETS (**)	(2.05) %	0.65 %
4	CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME	0.00 %	0.00 %
5	INCOME DUE TO MONETARY POSITION TO NET INCOME	(208.13) %	417.20 %
	ACTIVITY		
6	NET SALES TO NET ASSETS (**)	0,62 times	0.58 times
7	NET SALES TO FIXED ASSETS (**)	1.08 times	0.85 times
8 9	INVENTORIES ROTATION (**)	8.26 times	9,97 times
9 10	ACCOUNTS RECEIVABLE IN DAYS OF SALES PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	38 days 7.97 %	32 days
10	PAID INTEREST TO TOTAL LIABILITIES WITH COST ( )	7.97 %	12.19 %
	LEVERAGE		
11	TOTAL LIABILITIES TO TOTAL ASSETS	66.00 %	81.76 %
12	TOTAL LIABILITIES TO STOCK HOLDERS' EQUITY	1.94 times	4.48 times
13 14	FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES LONG-TERM LIABILITIES TO FIXED ASSETS	91.22 %   82.63 %	93.11 %   43.12 %
15	OPERATING INCOME TO INTEREST PAID	02.03 /0   1.29 times	43.12 % 0.42 times
16	NET SALES TO TOTAL LIABILITIES (**)	0.94 times	0.42 times
	( )	0,0,	•
	LIQUIDITY		
17 18	CURRENT ASSETS TO CURRENT LIABILITIES CURRENT ASSETS LESS INVENTORY TO CURRENT	1.16 times	0.31 times
10	LIABILITIES	0.83 times	0,22 times
19	CURRENTS ASSETS TO TOTAL LIABILITIES	0.30 times	0.19 times
20	AVAILABLE ASSETS TO CURRENT LIABILITIES	10.80 %	4.87 %
	CASH FLOW		
21	CASH FLOW FROM NET INCOME TO NET SALES	0.57 %	2.56 %
22	CASH FLOW FROM CHANGES IN WORKING CAPITAL	0.57	2.50
	TO NET SALES	(10.19) %	4.41 %
23	CASH GENERATED (USED) IN OPERATING TO	Ì	
	INTEREST PAID	(1.42) times	0.51 times
24	EXTERNAL FINANCING TO CASH GENERATED (USED) IN FINANCING	100.00 %	100.00 %
25	INTERNAL FINANCING TO CASH GENERATED (USED)	100.00 %	100.00 %
	IN FINANCING	0.00 %	0.00 %
26	ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT		
	TO CASH GENERATED (USED) IN INVESTMENT	(07.05)	
	ACTIVITIES	(37.35) %	91.34

<sup>(\*\*)</sup> IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

## FILE No.82-2867

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

## DATA PER SHARE CONSOLIDATED FINANCIAL STATEMENT

JUDGED INFORMATION

REF	CONCEPTS	QUARTER OF PRESENT FINANCIAL YEAR Amount		QUARTER OF PREVIOUS FINANCIAL YEAR		
D	CONSELITA				Amount	
			·			
1	BASIC PROFIT PER ORDINARY SHARE (**)	\$	(0.51)	\$	0.46	
2	BASIC PROFIT PER PREFERENT SHARE (**)	\$	(0.66)	\$	0.60	
3	DILUTED PROFIT PER ORDINARY SHARE (**)	\$	0.00	\$	0.00	
4	CONTINUOUS OPERATING PROFIT PER COMUN					
	SHARE(**)	\$	(1.33)	\$	0.64	
5	EFFECT OF DISCONTINUOUS OPERATING ON	_				
	CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$	2.06	\$	0.00	
6	EFFECT OF EXTRAORDINARY PROFIT AND LOSS ON			•		
_	CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$	(2.79)	\$	0.36	
7	EFFECT BY CHANGES IN ACCOUNTING POLICIES ON			æ		
	CONTINUOUS OPERATING PROFIT PER SHARE (**)	\$	0.00	\$	0.00	
8	CARRYING VALUE PER SHARE	\$	2.79	\$	2.59	
9	CASH DIVIDEND ACUMULATED PER SHARE	\$	0.00	\$	0.00	
10	DIVIDEND IN SHARES PER SHARE		0.00 shares		0.00 shares	
11	MARKET PRICE TO CARRYING VALUE		1.24 times		2.97 times	
12	MARKET PRICE TO BASIC PROFIT PER ORDINARY		(40.00) times		0.07 times a	
13	SHARE (**) MARKET PRICE TO BASIC PROFIT PER PREFERENT		(12.00) times		8,97 times	
13	SHARE (**)	1	0.00 times		0.00 times	
	SHARE ( )	1	0.00 111100		0.00 times	

<sup>(\*\*)</sup> TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

# - EN. 82-2867

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODESANLUIS SANLUIS CORPORACION, S. A. DE C. V.

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LAS CIFRAS AL 31 DE DICIEMBRE DE 2001 (TRIMESTRE AÑO ANTERIOR) INCLUYE LOS RESULTADOS DE LA DIVISIÓN MINAS Y HENDRICKSON RASSINI (VER NOTA 13)

EN EL DICTAMEN FINANCIERO EMITIDO POR NUESTROS AUDITORES EXTERNOS PARA EFECTOS COMPARATIVOS SE DESINCORPORO DEL AÑO 2001 LAS OPERACIONES DE LA DIVISION MINAS Y HENDRICKSON RASSINI, POR LO QUE EN LAS NOTAS A LOS ESTADOS FINANCIEROS (ANEXO 2), EL AÑO 2001 NO INCLUYE LAS OPERACIONES DE ESTAS COMPAÑIAS, POR SER EXTRAIDAS DEL PROPIO DICTAMEN.

LOS DATOS COMPARATIVOS DE 2001 CONTRA 2002 DEL INFORME DEL DIRECTOR GENERAL (ANEXO 1), EXCLUYEN LA DIVISION MINAS Y HENDRICKSON RASSINI PARA EFECTOS DE UNA MEJOR INTERPRETACION.

r24: SANLUIS CORPORACION NO TIENE OPERACIONES DENOMINADAS EN UDI'S, POR LO QUE EL TOTAL DE LOS INTERESES PAGADOS SON POR OPERACIONES DENOMINADAS EN DOLARES Y EN PESOS

r26: SANLUIS CORPORACION NO TIENE OPERACIONES DENOMINADAS EN UDI'S, POR LO QUE EL TOTAL DE LOS INTERESES GANADOS SON POR OPERACIONES DENOMINADAS EN DOLARES Y EN PESOS

r04: LOS GASTOS DE OPERACIÓN INCLUYEN LA DEPRECIACIÓN Y AMORTIZACIÓN DEL AÑO POR \$304,333 EN 2002 Y \$422,665 EN 2001 VER RENGLÓN C-13 DEL ESTADO DE CAMBIOS.

UTILIDAD (PERDIDA) POR ACCION (NO INCLUYE LA SERIE "D")

d04: Cálculo realizado sobre Acciones Ordinarias
d05: Cálculo realizado sobre Acciones Ordinarias
d06: Cálculo realizado sobre Acciones Ordinarias
d07: Cálculo realizado sobre Acciones Ordinarias

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Annual Report to Shareholders

The figures comparatives from 2001 vs 2002 from this attachment are excluding Mining Division and Hendrickson Rassini for better interpretation.

Dear Shareholders:

On behalf of the Board of Directors I am pleased to report to you on the operating and financial results of SANLUIS Corporación S.A. de C.V. (SANLUIS) and its subsidiaries for the fiscal year ended December 31, 2002.

The audited financial statements of SANLUIS Corporación S.A. de C.V. and its subsidiaries as of December 31, 2002, the Notes to the statements, and the report of the Audit Committee of the Board of Directors are an integral part of this Annual Report.

The Company recorded several important achievements on behalf of shareholders in 2002:

- 1) EBITDA earnings before financial expense, depreciation, and income tax rose 53.7% over 2001 to US\$69 million, while sales went up 11%.
- 2) Consolidated EBITDA margin improved from 11% in 2001 to 16% in 2002.
- 3) The Suspension and Brake Groups significantly increased operating profit margins and operating cash flows as a result of higher sales and lower operating and administrative costs.
- 4) The expansion project initiated in 2000 at the Brake Group's plant in San Martín Texmelucan, Puebla was completed. Higher plant utilization levels in 2002 overcame the operating difficulties that affected the plant in 2001.
- 5) All our operations exceeded quality control benchmarks. The Suspension Group achieved a record performance of only 10 defective pieces per million.
- 6) In spite of the difficult process of debt restructuring faced by the Company from September 2001 to December 2002, we continued to punctually meet customer delivery schedules and to supply raw material to our plants without delay.
- 7) The Mining Division was sold at an attractive price, an objective we had been pursuing since 1998. With this step, SANLUIS was transformed from an industrial conglomerate to a leader in the high-technology, high-quality sector of the global autoparts industry, firmly positioned in the Western Hemisphere with plant facilities and business operations in the United States, Mexico, and Brazil.
- 8) We successfully concluded a consensual and negotiated debt restructuring of the Company, which reduced the firm's year-end 2002 liabilities by 1/3 over last year.
- 9) The Suspension and Brake Groups successfully negotiated a rescheduling of principal payments due on bank debt to match cash flow generation capacity, without debt forgiveness or capitalization of debt by the creditors.
- 10) The liabilities of the holding company, SANLUIS Corporación, S.A. de C.V.,

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were reduced by 44.2% to US\$128.6 million in open and transparent negotiations with representatives of the creditors. These negotiations were concluded with a highly successful public tender offer, which was approved by creditors holding 87% of the debt outstanding.

11) The administrative structure of the Company was reorganized with a complete change in the management of the Brake Group and the financial management of the holding company. We made significant reductions in administrative personnel while maintaining administrative effectiveness.

More detailed information on these achievements follows below:

In 2002 the U.S. automotive industry, our principal market, overcame the crisis it faced in 2001, when production volumes reached their lowest levels in recent history.

The production of automobiles and light trucks in the U.S. rebounded in 2002 as a result of several promotional campaigns, price discounts, and, in particular, easy access to cheap consumer financing. As a result, production volume in this market sector rose 10.1% in 2002 to 12.6 million vehicles, of which 5.0 million were autos and the rest light trucks. While these conditions benefited all industry participants, SANLUIS was especially favored due to its position as a leading supplier for the most successful vehicle platforms in the U.S. market. With a recovery in production at U.S. assembly plants, SANLUIS was also able to operate closer to full capacity and to spread fixed costs over a larger volume. At the same time we implemented measures to reduce administrative and selling costs. Higher volumes, productivity improvements, greater plant efficiency, and cost reduction were all reflected in better operating profits.

As a result, our financial results for 2002 improved significantly. Expressed in U.S. dollars, consolidated sales rose 11.1%, from US\$397 million in 2001 to US\$441 million in 2002. Operating profit increased 182%, from US\$13.6 million to US\$38.3 million. Net loss for the year 2002 was US\$12.3 million, as compared to a net profit of US\$11.5 million in 2001.

It should be emphasized that earnings before interest, depreciation, amortization and income taxes (EBITDA) rose 53.7% over the previous year to US\$69 million, as a result of higher sales volumes and significant reductions in operating and administrative costs.

Financial results for 2002, expressed in Mexican pesos are shown in detail in the attached audited financial statements prepared by the Company's external auditors. In summary, the audited statements show sales of MP\$4,365 million, an increase of 9.1% over the prior year; operating profit after depreciation of MP\$380 million, 177% higher than 2001; and a net loss of MP\$122 million, as compared to net income of MP\$116 million in 2001.

Financial and operating results for the suspension and brake subsidiaries are detailed separately later in this report.

Suspension Group sales including Brazil were US\$324.9 million, 4% higher than last year. Sales of 8.2 million leaf spring units were essentially unchanged, while unit sales of coil springs grew by 12.1%, to 5.7 million units. The

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Brake Group performed well, as sales of US\$115.6 million were 35% higher than 2001 on unit volume of 8.0 million.

With this improved operating performance, the Company was able to generate sufficiently healthy operating cash flow (before debt service and investment in fixed assets), together with the sale of certain non-strategic assets, to restructure the Group's consolidated debt.

Suspension Group

SANLUIS Rassini maintained its leadership in the manufacture and supply of suspensions for pickup trucks. With a 64% market share in NAFTA countries and a 60% share of the Brazilian market, the Company consolidated its position as the technological leader in the sector.

One of our principal objectives in 2002 was to maintain continuity of the business and meet our guarantee of on-time delivery, which we were able to do without problem. Our operations were not threatened by the financial challenges facing the firm since September 2001. Our clients believed in us and continued to believe in us, as confirmed by new coil spring and torsion bar contracts from General Motors and Ford. With this new business, SANLUIS continues to diversify its portfolio of products.

Our business units redoubled their efforts to improve productivity. The already successful purchasing and logistics strategy was strengthened, with our supplier base collaborating in the search for new opportunities to reduce costs and successfully face the demands of the automotive industry. At the same time, we worked intensively to streamline the organizational structure of both the operating units and the corporate office. The actions previously mentioned contributed significantly to the improvement in operating margin over last year. The help provided by our suppliers throughout our negotiations with creditors was critical in keeping our plants in continuous operation. We thank them for their help and their understanding. At year end our accounts payable to suppliers continued to be current.

As a result of our efforts to reduce costs, EBITDA of the Suspension Group increased more than sales.

The Suspension Group maintained the high level of quality that characterizes SANLUIS Rassini, with only 10 defective parts per million produced. The Group was again recognized with several prizes and awards from our clients. We received for the eighth time the General Motors Corporation "Supplier of the Year" recognition and the "Master of Quality" and "Zero Defects" awards from Nissan Mexicana. We also showed our commitment to the environment, as all our operations hold the Environmental Standard ISO-14001 and the Clean Industry Certificate.

With a vision of the longer term we began construction of a new coil springs plant, named Rassini Chassis Systems, in Montpelier, Ohio in the United States. The plant will begin to supply our customers in the first quarter of 2003.

Brazil

# FIT No. 82. 2861

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Our Brazilian subsidiary Rassini-NHK Autopeças (RNA) successfully faced numerous challenges throughout 2002, including the devaluation of the real against the dollar, the decline in industrial activity, the contraction of the automotive industry and increased prices for certain raw materials. Lower sales to original equipment manufacturers were more than offset by an increase in sales of replacement parts, and sales and EBITDA for the year, measured in Brazilian currency, increased 23.0% and 44% over last year, respectively.

## Brake Group

Rassini Frenos sales again rose, confirming and continuing an upward trend, as the Group strengthened its position as an important participant in the U.S. automotive disc and drum segments with its current 12% market share.

Both General Motors and Ford held promotional campaigns in 2002 to increase vehicle sales, which resulted in solid purchase orders from these clients, especially in the second half of the year.

We also began manufacturing new products for Ford, DaimlerChrysler and BMW in 2002 and continued producing front and rear discs for GM's Cadillac CTS. We obtained a contract to supply a new DaimlerChrysler platform that will be launched in mid-2004. The new products and the new platforms will both be an important part of our growth and the consolidation of the Brake business in the years ahead.

We made investments in 2002 to add plant capacity and further modernize our Industrial Brake Development in San Martín de Texmelucan, Puebla. We put into operation two new cold box machines at the foundry to boost casting capacity to 9.0 million pieces and installed six new automated machining lines with the most advanced technology, increasing finishing capacity to 6.7 million pieces per year. The plant now has a total of 26 machining lines.

## Debt Restructuring

In September 2001, as a result of the reduced demand for our products in the wake of a strong decline in economic activity in the United States, SANLUIS had no choice but to suspend payment of interest on its Eurobonds due in 2008 and the principal of certain outstanding issues of Euro Commercial Paper and to begin a process of restructuring practically all of the Company's consolidated debt. Our objectives were to ensure continuous operation of our principal business units and uninterrupted product delivery to our clients, a quick reduction of the Group's debt levels in accordance with reduced income expectations, and the realignment of amortization schedules to match forecast cash generation. As a consequence, intense negotiations with creditors were initiated toward the end of 2001 to restructure a total of US\$563.5 million of debt, of which US\$291.3 million was direct debt of SANLUIS Corporación S.A. de C.V., \$US234.2 million was debt of the Suspension Group and US\$38 million was debt of the Brake Group.

In March 2002 we arrived at an agreement in principle with the 14 bank creditors of the Suspensions Group and in November 2002 with the four bank creditors of the Brake Group. Both agreements were subject to restructuring by SANLUIS of its own debt on terms satisfactory to the creditors of the operating units.

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For its part, SANLUIS was able to conclude in mid-2002 the negotiations it had been carrying out for several months with a committee of creditors. This was the basis for commencing an offer in September 2002 to purchase at a discount the 2008 Eurobonds, the Euro Commercial paper and certain bank debt, with a combined nominal value of US\$128.6 million, and exchange the balance for new obligations issued by Sanluis Co-Inter, S.A., a direct subsidiary of SANLUIS. The new obligations mature in 2010 and 2011 at interest rates of 8% and 7%, respectively. The exchange was satisfactorily concluded in December 2002, with 87% of SANLUIS creditors agreeing to the proposed terms, enabling the restructurings we had negotiated in parallel with the creditors of the Suspension and Brake Groups to go forward.

Together with the debt renegotiation we also implemented a restructuring of our operations to reduce cost and improve productivity and negotiated several asset sales to facilitate the deleveraging of the Group. Our focus was on maintaining and strengthening the Suspension and Brake Groups. To that end we sold the Mining Division in June 2002 for US\$90 million (less US\$20 million of debt owed by the Mining Division and repaid on closing of the transaction). Also, as part of the operating restructuring of the Group, we sold a 25% interest in Brembo-Rassini, S.A. de C.V. (one of the Brake Group's subsidiaries in which we held a 49% equity interest) to our technological partners for US\$4.4 million in February 2002. In September 2002 we sold our 50.1% interest in Hendrickson-Rassini S.A. de C.V., which manufactures leaf springs for heavy trucks, to Hendrickson International for US\$7.1 million. Hendrickson assumed an additional US\$6 millions of debt owed by the joint venture.

The Company used the proceeds of these sales to finance working capital requirements of its principal subsidiaries, to increase the equity capital of the Brake subsidiary in order to increase machining capacity required for new platform contracts, and particularly to reduce the high levels of consolidated debt.

As a result of the restructuring processes described above, the consolidated debt of SANLUIS and its subsidiary companies was reduced in the following manner:

Debt Structure (in millions of US Dollars)

Principal Amount Reduction as a result of:

Debtor DEC. 2001 DEC. 2002 Reestru-cturing (2) Sale Repay-ment

SANLUIS 291.3 38.9 (252.4) - 
SISA (1) - 123.8 123.8 - 
SUSPENSIONS 234.2 234.2 - - 
BRAKES 38.0 34.0 - - (4.0)

MINING 22.4 - - (20.0) (2.4)

OTHER COMPANIES. 11.9 2.1 - (6.0) (3.8)

TOTAL 597.8 433.0 (128.6) (26.0) (10.2)

1) SISA = SANLUIS Co-Inter, S.A., a subsidiary of SANLUIS and the holder of 100% of the shares of SANLUIS-Rassini Autopartes, S.A. de C.V. (SRA), the holding company for the Suspension and Brake subsidiaries. SISA issued new obligations that SANLUIS exchanged for its Eurobonds and Euro Commercial

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Paper.

2) As a result of the restructuring of SANLUIS' debt, US\$128.6 million was eliminated as well as an additional US\$39 million of accrued interest.

The reduction in the level of debt together with extension of amortization schedules, as seen in the following table, and a lowering of interest rates substantially improved the debt profile of the Company.

Amortizations of Principal1 (in millions of US Dollars)

```
Año
       Suspensions
                      Brakes SISA (2)
                                           Others
                                                    Total %
            3.4 - 0.9
10.5 - 0.5
                     0.9 6.8 1.7
0.5 28.0 7.1
2003
      2.5
2004
      17.0
           10.5
            13.9 - 0.4 35.3 9.0
6.2 - 0.3 31.5 8.0
2005
      21.0
2006
      25.0
                   - 28.0 7.1
2007
      28.0
     140.7 -
2008
                      140.7 35.7
2009
         - 47.6 - 47.6 12.1
2010
     - - 76.2 - 76.2 19.3
2011
TOTAL 234.2 34.0 123.8 2.1 394.1 100.0
```

- 1) Does not include US\$38.9 million of SANLUIS debt that did not participate
- in the debt restructuring
- 2) Does not include the effect of capitalization of interest.

The reduced level of consolidated debt as well as the higher operating profitability of the Company's autoparts subsidiaries implies a substantially improved credit risk profile, which ensures the continued viability of the Group's businesses in both the short and long run.

Millions of US Dollars

SANLUIS

## Rassini

Autopartes CONSOLIDATED (1)
DIC. 2001 DIC. 2002 DIC. 2001 DIC. 2002
EBITDA 42.7 69.7 44.9 69.1

Net Debt / EBITDA (times) 4.7 3.8 12.0 5.0 Ebitda / EBITDA (times) 2.2 5.0 0.8 2.5

- 1) Consolidated figures for Autoparts business (SRA), including Brazil, SISA and US\$38.9 million of SANLUIS Corporación, S.A. de C.V. debt pending restructuring.
- If our subsidiary companies continue to operate at current levels of profitability it will be possible to return to voluntary credit markets in order to balance financing sources in a more efficient manner. In the last 18 months the Company has relied exclusively on internal cash generation and help from our suppliers, with whom we were able to reestablish at the end of 2002 our original credit terms.

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The main terms and conditions of the restructured debt are detailed in the notes that accompany the audited financial statements of the Company, which are an integral part of this Annual Report. Nevertheless, it is important to mention that in spite of certain restrictions placed on us by the restructured debt contracts, we believe that the Company will be able to meet its commitments and that those restrictions will not prevent us from carrying out our normal activities on their customary terms.

## Organization

In order to strengthen our financial area Mr. Sergio Visintini Freschi was named Director General of Finance on May 2, reporting to the CEO and Chairman of the Board. Mr. Visintini has a distinguished 20-year record of executive-level experience in finance and business development. His background includes a record of accomplishments in different industries under diverse challenging conditions, with proven skills in finance, internal controls, information systems, administration, the translation of strategies into action, and communication with shareholders — always with a focus on shareholder value. Mr. Visintini played a significant role in the financial restructuring of the Company.

The general management of the Brake Group was totally restructured. On September 1 Mr. John Parry joined the Group as General Manager of Fundimak, S.A. de C.V. and Rassini Frenos, S.A. de C.V., reporting directly to the Board of Directors and to the undersigned. Mr. Parry has substantial experience and knowledge of the automotive industry and the brake sector; having worked for 25 years in manufacturing, sales, engineering, business development and general management for world-class U.S. companies in this sector. His leadership and experience will be a key factor to consolidating our Brake Group operations.

On May 1, 2002 Mr. Héctor Galván was named General Manager of Mexican operations of the Brake Group, reporting to Mr. Parry. Mr. Galván has worked at SANLUIS for more than 12 years with various responsibilities in operations and management, which were always carried out successfully. For the last six years he was General Manager of our Brazilian subsidiary, where he achieved very satisfactory results.

We believe that the new Brake Group team headed up by Messrs Parry and Galván will continue to make substantial improvements in this important business sector of the Company.

To meet the demands and challenges of current market conditions, we reduced and streamlined our organization without impairing efficiency. Globally, we cut white collar staff by 65% and reduced total personnel by 7%.

Together with the organizational changes described in this report, we have redesigned the culture of SANLUIS; from the orientation of an industrial conglomerate to a firm that is focused on being the best of the best providers of solutions for the automotive industry, creating value for our shareholders, our clients, our employees, and our community.

SANLUIS Rassini: Excellence in Motion

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SANLUIS' rapid growth in recent years was made possible by capital expenditures of more than US\$361 million from 1995 to 2002. Today, our plants employ the most productive and advanced technology available, strengthening the competitiveness of our products. Similarly, our research and development centers anchor the technology base of tomorrow in an industry that is every day more demanding and innovative. This, together with our talented and committed team that has shown its loyalty during the most challenging moments in the history of the organization, provide a solid foundation on which the Company will enter a new stage of development.

Thanks to the tenacity and professionalism of our personnel; the confidence of our clients, shareholders and creditors; as well as the invaluable assistance of our suppliers, SANLUIS Rassini will solidify its competitive advantages and continue to be synonymous with excellence in motion.

Mexico, D.F. March 20, 2003 Antonio Madero Bracho Chairman of the Board of Directors

# FIE No x2 2xx1

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2002 AND 2001

Monetary figures expressed in thousands of Mexican pesos of December 31, 2002 purchasing power, except for exchange rates, which are expressed in nominal pesos. The financial statement notes are taken from the independent auditors' report, in this one, Mining Division and Hendrickson Rassini have been excluded from 2001, so notes are not including these companies in both periods

NOTE 1 - COMPANY OPERATIONS AND DISCONTINUED OPERATIONS:

a. Corporate structure -

SANLUIS Corporación, S. A. de C. V. (SANLUIS) and its subsidiaries (the company) are engaged in the autoparts business. Most of the company sales are denominated in US dollars (83% in 2002 and 82% in 2001). These companies are focused on supplying Original Equipment Manufacturers (OEMs).

The Company's main subsidiaries and affiliates are shown below:

Equity interest (%)

Company

Activity

2002

2001

Non operating subsidiaries:

SANLUIS Co-Inter, S. A. de C. V. (SISA) Parent of SANLUIS Rassini
Autopartes, S. A. de C. V. 100
SANLUIS Rassini Autopartes, S. A. de C. V. (SRA) Parent of the following operating subsidiaries 100 100

Operating subsidiaries:

Suspension group

Rassini, S. A. de C. V. (Rassini) Manufacture and sale of leafsprings and coil springs 100 100

Suspensiones Rassini, S. A. de C. V. Manufacture and sale of leaf-springs 100 100

Rassini NHK Autopecas, S/A Manufacture and sale of leafsprings and coil springs 49.9 49.9

Rassini Torsion Bars, S. A. de C. V.Manufacture and sale of torsion bars 96.7 96.7

Brake group:

SANLUIS Investments, LLC Parent of SANLUIS Developments, LLC

100

100

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SANLUIS Developments, LLC Parent of Fundimak, S. A. de C. V.

47.6

47.6

Equity interest (%)

Company

Activity

2002

2001

Brake group:

Fundimak, S. A. de C. V. and subsidiaries Manufacture and sale of disks, rotors, (Rassini Frenos, S. A. de C. V. and drums and hubs for brake systems Inmobiliaria Rassini, S. A. de C. V.) 44.6 44.6

### Affiliates:

Brembo Rassini, S. A. de C. V. (Brembo Rassini)
Manufacture and sale of disksand drums for brake systems24 49

Wheaton River Minerals Ltd. Exploration, exploitation and processing of gold and silver 11.6

SANLUIS Developments, LLC (SANLUIS Developments)

On September 20, 2000, Chase Capital Partners (CCP) and American Industrial Partners Capital Fund III, L.L.P. (AIP) acquired 522,302 Class "B" Units representing 49% of SANLUIS Developments capital stock for US\$56.3 million. SANLUIS has an option to purchase the Class "B" Units owned by CCP and AIP for cash (in US dollars) or for a combination of cash and stock of SANLUIS, subject to certain limitations, if a public offering of SANLUIS Developments has not occurred on or prior to September 20, 2005.

Pursuant to the terms of the transaction, in June 2001 the equity interest of CCP and AIP was adjusted, and CCP and AIP increased their participation from 49% to 52.4%. However, SANLUIS Investments, LLC maintains control of SANLUIS Developments by holding 51% of the voting shares.

## b. Business conditions -

The company was incurred in significant indebtedness over the last six years to finance capital improvements for the purpose of expanding the production capacity; however, the slowdown in the North American automotive sector as well as in delays in new platform launches by the OEM customers had a material adverse effect on the company's liquidity and ability to refinance maturing debt, principal payments of which were due in late 2001 and early 2002. In addition the company had failed to comply with certain ratios contained in various loan agreements.

The company formulated a restructuring plan, which included the implementation of cost-cutting measures and the sale of non-strategic assets and write-off of assets. As explained in more detail in Note 7, the company has completed the restructuring of its debt.

- c. Sale of non-strategic assets -
- i. Minas Luismin, S. A. de C. V. (Minas Luismin)
- In June 2002, the company entered into an agreement to sell its equity interest in Minas Luismin (Mining Company) and other exploration projects to

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Wheaton River Minerals, Ltd. (Wheaton), in exchange for US\$55.2 and 9,084,090 common shares in Wheaton. An additional contingent silver price adjustment payment of 11,355,113 in common shares of Wheaton may be made if the price of silver averages US\$5 or more per ounce over a period of 60 consecutive trading days prior to June 19, 2004. The company recorded a Ps500,604 loss on the sale of Minas Luismin, which is disclosed as discontinued operations in the accompanying consolidated statement of income. A significant portion of the proceeds was used to restructure the debt owed by SANLUIS (see Note 7).

The Mining Division segment is accounted for as a discontinued operation, and accordingly, amounts in the financial statements and related notes for the year ended December 31, 2001 have been restated to reflect discontinued operations accounting:

December 31,

Net assets of discontinued operations: 2001

Assets

Cash and cash equivalents Ps 20,925 Receivables 76,943 Inventories 36,606

Property, plant and equipment - Net 1,757,192

Total assets 1,891,666

Liabilities

Short term debt 216,570
Accounts payable and accruals 88,121
Long-term debt 23,765
Deferred taxes 372,142

Total liabilities 700,598

Net assets of discontinued operations Ps 1,191,068

Year ended

December 31, 2001

Summary of operating results of discontinued operations:

Sales	Ps 624,016
Cost of sales	(454,790)
Selling and administrative expenses	(60,494)
Operating income	108,732
Comprehensive financing cost	(13,012)
Income before income taxes Income taxes	95,720 (53,780)
Income from discontinued operations	Ps41,940

ii. Hendrickson Rassini, S. A. de C. V.

On September 5, 2002 SANLUIS Rassini Autopartes, S. A. de C. V. (SRA) entered

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into an agreement to sell its equity interest in Hendrickson Rassini, S. A. de C. V. to Hendrickson International Corporation in exchange for Ps70,971 (US\$7.1 million). SRA received a cash payment of US\$5 million; the outstanding balance was paid on January 3, 2003 (US\$1.1 million) and the remainder is payable on January 2, 2004 (US\$1 million) subject to interest at LIBOR plus 400 basis points, payable quarterly. These proceeds were used for working capital purposes. The company recorded a Ps6,161 gain on the sale, wich is stated as discontinued operations in the consolidated statement of income. Net sales and net income of this company amounted to Ps390,222 and Ps17,593, respectively, in the year ended December 31, 2001.

Hendrickson Rassini is accounted for as a discontinued operation, and accordingly, amounts in the financial statements and related notes for the year ended December 31, 2001 have been restated to reflect discontinued operation accounting.

Assets December 31, 2001

Current assets Ps 132,339

Other assets

293,503

425,842

Liabilities

Short-term liabilities 232,222 Long-term liabilities 60,103

292,325

Net assets of discontinued operations Ps 133,517 iii. Brembo Rassini

On February 6, 2002, SRA entered into a share purchase agreement with Brembo Participations, BV for the sale of 172,295 shares representing 25% of the capital stock of Brembo Rassini, for US\$4.4 million. This sale resulted in a loss of Ps5,778, net of expenses, which was recorded as other expense in the consolidated statement of income. After the sale, SRA maintains 24% of Brembo Rassini.

iv. Teck Corporation (Teck)

In 2001 SANLUIS sold its 1.8 million Teck Class "B" subordinated voting shares for US\$15.9 million, obtaining a US\$2.6 million (Ps25,923) gain, which was recorded as other income in the consolidated statement of income.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES:

The significant accounting policies, including the concepts, methods and criteria related to the recognition of the effects of inflation on the financial statements are summarized below:

a. Accounting for the effects of inflation

The consolidated financial statements have been prepared in accordance

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with Accounting Principles Generally Accepted in Mexico (Mexican GAAP) issued by the Mexican Institute of Public Accountants (MIPA), and accordingly recognize the effects of inflation on the financial information in accordance with the following rules:

- Inventory and cost of sales are restated using replacement costs.
- Machinery and equipment of foreign origin are restated by applying the general inflation index of the country of origin to the corresponding foreign currency amounts and translating those amounts to pesos at the exchange rate prevailing at the balance sheet date. Property, plant and equipment of local origin are restated by applying factors derived from the National Consumer Price Index (NCPI).
- The components of stockholders' equity are restated by using factors derived from the  $\mbox{NCPI}\,.$
- The cumulative loss from holding nonmonetary assets [the net difference between: i) the restatement of property, plant and equipment of foreign origin, inventories and cost of sales following the procedures described in the previous paragraphs of this note, and ii) adjustments to the related historical costs based on the NCPI] is included in stockholders' equity.
- The gain in purchasing power from holding monetary assets and liabilities is included in net comprehensive financing cost.
  b. Principles of consolidation

The consolidated financial statements include SANLUIS and all subsidiaries under its control. All significant intercompany balances and transactions have been eliminated in consolidation.

c. Cash and cash equivalents

The company considers all highly liquid investments to be cash equivalents and states them at market value.

Certain loans described in Note 7 impose restrictions on the cash of the subsidiaries, amounting to Ps5,512 (US\$0.5 million) and Ps80,366 (US\$8.3 million) at December 31, 2002 and 2001, respectively.

d. Inventories and cost of sales

Inventories are stated at estimated replacement cost, as follows:

- Finished products: at the most recent production cost, and
- Raw materials and operating materials: at the most recent purchase price.

Amounts so determined are not in excess of market.

Cost of sales is determined by the Last-In, First-Out (LIFO) method.

e. Property, plant and equipment

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Property, plant and equipment are originally recorded at cost an restated as mentioned in paragraph  $a.\ of\ this\ note.$ 

Depreciation is calculated by the straight-line method based on the estimated useful lives of the assets.

### f. Investment in affiliates

The investment in affiliates in which the company holds more than 20% but less than 50% equity interest is accounted for by the equity method.

Other investments in shares in which the company's interest is less than 20% are stated at the lower of cost and market value.

The company periodically reviews the carrying value of these investments, which are written down upon evidence of impairment.

q. Impairment of long-lived assets

The company periodically evaluates the carrying value of its fixed and intangible assets, on the basis of future operating cash flows. At December 31, 2002 the company wrote-off Ps270,680 of intangible assets that the company estimates will not generate a future economic benefit.

## h. Goodwill

The excess of cost over book value of subsidiaries acquired (goodwill) is amortized using the straight-line method over periods of ten and twenty years and restated by applying factors derived from the NCPI.

## i. Income tax and employees' profit sharing

Deferred taxes are recognized by applying the income tax rate to all differences between book and tax values of assets and liabilities and for tax loss carryforwards and asset tax carryforwards that have a high probability of realization.

Deferred employees' statutory profit sharing is calculated based on nonrecurring temporary differences between the book profit and the profit subject to employees' statutory profit sharing.

## j. Debt issuance and restructuring costs

Debt issuance and restructuring costs are originally recorded at cost and restated by applying factors derived from the NCPI. These costs are amortized by the straight-line method over the life of the related debt, and their amortization is included in comprehensive financing cost (see Note 6).

## k. Deferred start-up costs

Deferred start-up costs of new product lines, which include training, reworks, prototypes, etc., are recorded at acquisition cost and are restated by applying factors derived from the NCPI. Amortization is calculated by the straight-line method over periods not exceeding ten years (see Note 6).

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## 1. Labor obligations

Seniority premiums to which employees are entitled upon termination of employment after 15 years of service, as well as the obligations under the company's noncontributory retirement plan for employees, are recognized as expenses of the years in which the services are rendered, through contributions to irrevocable trust funds and the establishment of accruals based on actuarial studies.

A summary of the principal consolidated financial data relating to these plans is shown below:

Year ended December 31,

	2002	2001
Projected benefit obligation Plan assets at market value Unamortized transition liability Unamortized actuarial losses	(Ps 101,170) 11,891 9,999 6,258	•
Projected net liability	(Ps73,022)	(Ps 58,136)
Accumulated benefit obligation Plan assets at market value 11,891	(Ps 90,283) 15,157	(Ps 104,739)
Net accumulated liability	(Ps 78,392)	(Ps 89,582)
Additional liability	(Ps11,061)	(Ps36,465)
Net cost for the period	Ps 12,891	Ps 15,601

Actuarial losses and the transition liability are being amortized over the average remaining service life of the employees expected to benefit from the plan (approximately twenty years).

Other compensations based on length of service to which employees may be entitled in the event of dismissal or death, in accordance with the Federal Labor Law, are charged to the results of the year in which such amounts become payable.

m. Transactions in foreign currencies and translation of foreign operations

Transactions in foreign currencies are recorded at the rates of exchange prevailing on the dates they are entered into and/or settled. Assets and liabilities denominated in these currencies are stated at the Mexican peso equivalents resulting from applying the year-end rates.

Exchange differences arising from fluctuations in the exchange rates between the dates on which transactions are entered into and those on which they are settled, or the balance sheet dates, are charged or credited to income, or are capitalized if they are attributable to exploration projects and/or construction in progress, as part of comprehensive financing cost. In order to consolidate Rassini NHK Autopecas, S/A (located in Brazil), the

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company follows the provisions of Statement B-15 "Transactions in Foreign Currency and Translation of Financial Statements of Foreign Operations". Thus, monetary and nonmonetary assets and liabilities, as well as income and expenses, are converted at the exchange rate in effect on the balance sheet date. Differences arising from the translation of financial statements into Mexican pesos are recorded in stockholders' equity. At December 31, 2002 and 2001, the effects of translating Rassini NHK Autopecas S/A were not material.

## n. Earnings per share

Earnings per share are computed according to Statement B-14 "Earnings per Share", by dividing the income of majority stockholders by the weighted average number of shares outstanding during the year (227,957,568). Earnings per share computations of Series "D" shares include the right to additional dividends (see Note 9a.).

## o. Mandatorily convertible debentures

As mentioned in Note 7, SANLUIS Co-Inter, S. A. (SISA) issued Mandatorily Convertible Debentures (MCDs). According to accounting principles generally accepted in Mexico, since the MCDs are convertible to a fixed number of Series "B" SISA shares, the company's creditors are subject to the same risks as the company's stockholders, and consequently, must be classified in equity. Interest on these debt instruments is recorded in results of the year, against a special account in stockholders' equity.

The related investment of minority stockholders is restated by applying factors derived from the NCPI.

## p. Comprehensive income

Comprehensive income includes the net income of the year plus any items required by other statements to be recorded directly in stockholders' equity and which are not capital contributions, reductions or disbursements (see Note 9c.).

## q. Revenue recognition

Sales of leaf spring, coil springs and brake components are recognized upon delivery of products and customers acceptance. Revenues are recognized only when the company has transferred to the buyer the risks and rewards of ownership of the goods, and when the amount of revenue and the cost incurred or to be incurred in the transaction can be measured reliably.

## r. Use of estimates

The preparation of financial statements in conformity with Mexican GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates.

## s. Concentration of credit risk

Three of the company's customers together accounted for 81% and 78% of its aggregate net sales in the years ended December 31, 2002 and 2001,

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respectively. Although the company has had long-standing relationships with these customers, a substantial reduction in sales to any of these customers could have a material adverse effect on the company's financial condition and results of operations.

t. Recently issued accounting standards

In December 2001, the MIPA issued revised Statement C-8 "Intangible Assets", which supersedes existing Statement C-8. The provisions of this new statement are required to be applied beginning on January 1, 2003; although, early adoption is recommended.

Statement C-8 provides a clear definition of research and development costs, requiring that only development costs could be deferred to a future period. Furthermore, Statement C-8 states that pre operating costs should be expensed as a period cost, unless they could be classified as development costs. Statement C-8 requires that goodwill and intangible assets, including previously existing goodwill and intangible assets, with indefinite useful lives should not be amortized, but should be tested for impairment annually. Goodwill and intangible assets with finite useful lives should be amortized over its useful life.

In November 2001, the MIPA issued revised Statement C-9 "Liabilities, Provisions, Contingent Assets and Liabilities and Commitments", which supersedes the original Statements C-9 and C-12. The provisions of this new statement are required to be applied beginning on January 1, 2003, although, early adoption is recommended.

Statement C-9 establishes a methodology for the valuation, presentation and disclosure of liabilities and provisions, as well as for the valuation and disclosure of contingent assets and liabilities, and for disclosure of commitments. Among other things, this statement establishes guidelines for the recognition of liabilities and derecognition of liabilities in the event of extinguishments, restructurings or conversion to equity. the case of provisions, it introduces the concept of discounting long-term provisions. With respect to contingent liabilities, Statement C-9 states that all contingent liabilities that have a probable realization must be accounted for and disclosed in the financial statements, contingent liabilities that have a possible realization cannot be accounted for in the financial statements, but must be disclosed, and contingent liabilities that have a remote realization cannot be accounted for in the financial statements and are not required to be disclosed. Statement C-9 requires disclosure of committed amounts when they represent significant fixed asset additions, contracted services and goods that exceeds the company's immediate needs or if the commitment is considered a contracted obligation.

The adoption of Statements C-8 and C-9, is not expected to have a significant impact on the company's financial position and results of operation, due to the fact the company periodically evaluates the carrying value of its intangible assets (see Note 2g.).

NOTE 3 - FOREIGN CURRENCY POSITION:

Except where otherwise indicated, amounts in this note are expressed in

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million of US dollars (US\$), since this is the currency in which most of the company's foreign currency transactions are carried out.

The company had the following foreign currency monetary assets and liabilities:

December 31,

2002 2001
Assets US\$ 80 US\$ 62
Liabilities (409) (639)

Net liability position(US\$329) (US\$ 577)

In the years ended December 31, 2002 and 2001, the company had an exchange (loss) gain of (Ps588,234) and Ps109,461, respectively.

At December 31, 2002, the exchange rate was Ps10.3613 to the US dollar (Ps9.1692 to the US dollar at December 31, 2001). At February 17, 2003, date of issuance of the consolidated financial statements, the exchange rate was Ps10.8823 to the US dollar. At that date, the foreign currency position of the company was similar to that at December 31, 2002.

The company had the following position with respect to nonmonetary assets of foreign origin or whose replacement cost can only be determined in foreign currency:

December 31,

2002 2001

Inventories

US\$ 17

US\$ 18

Machinery and equipmentUS\$ 216 US\$ 212

The company's exports and imports of goods and services (excluding machinery and equipment for its own use), together with its interest expense in foreign currency, are shown below:

Year ended December 31,

	2002	2001
Exports of merchandise Imports of raw materials Interest expense	US\$ 326 (239) (17)	US\$ 310 (226) (41)
Net	US\$ 70	US\$ 43

NOTE 4 - INVENTORIES:

December 31,

2002

2001

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Finished products Raw materials and operating materials	Ps 136,689 271,553	Ps 86,476 215,155
	408,242	301,631
Allowance for obsolete inventories	(8,525)	(3,703)
	Ps 399,717	Ps 297,928
NOTE 5 - PROPERTY, PLANT AND EQUIPMENT:		
	Decembe:	r 31,
	2002	2001
Land, buildings and construction Machinery and equipment Transportation equipment and furniture	Ps 1,083,035 4,146,677 156,608	
	5,386,320	5,052,667
Accumulated depreciation	(1,551,746)	(1,361,371)
	3,834,574	3,691,296
Construction in progress	216,483	176,795
NOTE 6 - OTHER ASSETS:	Ps 4,051,057	Ps 3,868,091
	Dece	ember 31,
	2002	2001
Debt issuance and restructuring costs (	see Note 2j.)	*
Ps 157,078 Ps 151,215 Trademarks	23,666	
Start-up costs (see Note 2k.)	71,458	101,650
Intangible asset	35,802	30,490
Other	14,554	36,003
	Ps 278,892	Ps 343,024
NOTE 7 - SHORT-TERM AND LONG-TERM DEBT:		
Short-term and long-term debt are analy	zed as shown below:	
	Decer	mber 31,
	2002	2001
Suspension Group debt 8% Guaranteed Notes due 2010	Ps 2,427,093	
Syndicated loan of Fundimak, S. A. de C	492,597 . V. 352,284	

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Euro Commercial Paper	197,279	750,407
Eurobonds	123,403	1,936,535
Other loans payable in US dollars	105,253	134,685
Total debt	3,697,907	5,399,595
Less:		
Short-term debt	280,170	2,847,647
Current portion of long-term debt	70,496	, ,
	350,666	2,847,647
Long-term debt The outstanding debt at December 31,	Ps 3,347,241 Ps 2002 matures as follows:	2,551,948
2003 Ps 350,666 2004 291,298		

2006 325,935

365,661

2005

2007 to 2011 2,364,347

Ps 3,697,907

## SANLUIS debt restructuring

In March 1998, SANLUIS completed a public offering of US\$200 million Eurobonds (Eurobonds) at the fixed rate of 8.875%, due in a single payment on March 18, 2008, with interest payable semiannually. As a result of a lower demand for the company's products resulting from the slowdown in the North American automotive sector, on September 20, 2001, SANLUIS announced its decision to temporarily suspend interest payments of this credit, as well as the payment of principal corresponding to its Euro Commercial Paper program amounting to US\$77.5 million and other debt amounting to US\$13.8 million.

SANLUIS began negotiations with its creditors to restructure its debt. As a result of these negotiations, on August 21, 2002, SANLUIS reached an agreement-in-principle with a committee representing its financial lenders, which agreement was submitted for approval to the full group of financial lenders in a document distributed on September 30, 2002. The term established by the company to receive the lenders' acceptance for the proposed restructuring originally matured on November 8, 2002. However, considering the positive reaction to the proposal, SANLUIS decided to extend the term to December 3, 2002, with an effective completion date, after considering the reallocation of over subscription of the cash exchange offer, on December 13, 2002. As shown below, 87% of SANLUIS creditors accepted the terms of the restructuring.

Following is a summary of the results of the restructuring:

Outstanding debt Restructured Debt not Debt before restructuring debt restructured

Eurobonds US\$ 200,000

US\$ 188,090 US\$ 11,910

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Euro Commercial Paper	77,500	58,460	19,040
Credit Agricole Indosuez	8,000		8,000
Credit Suisse First Boston	5,814	5,814	

US\$ 291,314 US\$ 252,364 US\$ 38,950 The portion of Eurobonds debt for which the holders did not accept the terms of restructuring amounted to US\$11.9 million (\$123,403), and is classified in the accompanying financial statements as a debenture for a period exceeding one year in order for maturity to be in line with the terms agreed with most of the holders, which are obligatory for Eurobond holders, as per the original issuance document.

The unrestructured loan received from Credit Agricole Indosuez (US\$8 million) and the portion of the Euro Commercial Paper (US\$19 million) amounted to \$280,170, and is classified in the accompanying financial statements as a short-term debenture.

SANLUIS completed its debt restructuring in the following terms:

- a. Offer to buy back US\$128.6 million outstanding debt for cash (cash tender offer) repaying US\$45 million. The holders received a cash payment of US\$350 per each US\$1,000 principal amount of SANLUIS debt. The company determined a Ps940,797 (US\$94.9 million) gain, net of restructuring costs, which is shown as an extraordinary item in the accompanying consolidated statement of income.
- b. Offer to exchange US\$123.7 million outstanding debt for new debt (debt exchange offer) of SISA. For each US\$1,000 principal amount of SANLUIS debt tendered in the exchange offer, the holders thereof received:
- 1. US\$384.15 in principal amount of newly issued 8% Senior Notes due June 30, 2010, of SISA. Principal of these notes will be payable in full upon maturity. Interest will accrue at a rate of 8% per annum and will be payable in cash if available and otherwise will be paid-in-kind and capitalized. The outstanding balance of these obligations amounts to US\$47.5 million (Ps492,597).
- 2. US\$615.85 in principal amount of newly issued 7% Mandatorily Convertible Debentures (MCDs) due June 30, 2011, of SISA. Principal of the MCDs will be repayable in full upon maturity, and interest will be paid-in-kind and capitalized and accrue at a rate of 7% per annum. The MCDs will convert into a new class of SISA shares (Class "B") only if the MCDs are not paid in full at maturity, or in the event of any other default. The outstanding balance of these obligations amounts to Ps789,706 (US\$76.2 million) and is shown as investment of minority stockholders in the accompanying financial statements (see Note 20.).

Restructuring of the Suspension Group

On April 28, 2000, Rassini sold to a Trust named "Leaf Spring Export Trust 2000" its future collection rights on the accounts receivable arising from open purchase orders issued by Ford Motor Co., DaimlerChrysler AG., Nissan North America, Inc. and Toyota Motor Manufacturing North America, Inc. Based on the collection rights acquired by the Leaf Spring Export Trust 2000, it entered into a five-year US\$175 million Secured Export Loan Agreement (SEL).

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As a result of the events mentioned in Note 1b., the company was not in compliance with the ratios imposed by the credit agreement as of September 30, 2001 and negotiated with the banks to defer the principal payments due under the SEL and other debt as from November 2001. At that date, the direct outstanding debt of the Suspension Group subsidiaries, as well as that secured by them (indirect debt), amounted to US\$234.2 million, with to US\$156.7 million corresponding to the SEL and US\$77.5 million to other debt.

On March 17, 2002, the company and a committee representing the banks involved in the SEL and other credits of the Suspension Group reached an agreement in principle, subject to the terms of the SANLUIS debt restructuring.

On January 15, 2003, once SANLUIS had completed its debt restructuring, the company and the fourteen creditors represented by JP Morgan Chase Bank and Banco Nacional de Mexico, S. A. signed the final restructuring agreement, the main terms of which are described below:

- a. Total debt of the Suspension Group at December 31, 2002 amounted to US\$234.2 million. This debt was broken down into Tranche A, amounting to US\$176.7 million and Tranche B, amounting to US\$57.5 million. Tranche A will be repaid on an increasing installment basis beginning on December 2003, and in a single payment on December 31, 2008. Tranche B will be due in a single payment on December 31, 2008.
- b. Total debt will be subject to interest payable quarterly at the Eurodollar Rate plus a margin of 3.50% up to December 2006. Subsequently, the applicable margin will be 5.5%, unless the company prepays the principal balance in December 2006.
- c. Under certain conditions, the proceeds of an equity offering, sale of assets or additional debt must be applied to repay this debt.
- d. The assets of the Suspension Group debt and the shares of SRA and its subsidiaries will guarantee this debt.
- e. The company and the banks agreed to: a) limit the company's capital expenditures for each of the following five years, and b) prohibit SANLUIS and SRA and its subsidiaries to enter into any transaction involving the payment of money to any brake subsidiary.
- f. SRA and Rassini must enter into interest rate swap agreements to set the variable interest rate for at least a three-year period, covering at least 50% of the outstanding principal balance.
- g. The banks are entitled to receive a restructuring fee equal to 2% of the outstanding balance at the date of the final restructuring agreement (US\$4.6 million), which was documented with a promissory note maturing in December 2007.

This loan agreement imposes certain operating restrictions and financial covenants on the Suspension Group, which affect, and in many respects limit or prohibit, among other things, the company's ability to pay dividends, to incur additional indebtedness, to create liens and to carry out transactions with derivative financial instruments.

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The outstanding debt of the Suspension Group at December 31, 2002, is as follows:

Bank	Amount
JPMorgan Chase Bank Banco Nacional de México, S. A. ABN AMRO Bank N. V. Banco Nacional de Comercio Exterior Export Development Corporation Bayerische Landesbank Girozentrale HSBC Bank Deutsche Bank Others	Ps 649,695 367,391 157,792 157,792 157,792 157,792 155,420 148,509 474,908

Ps 2,427,091

Fundimak, S. A. de C. V. (Fundimak) syndicated loan

On October 20, 2001, Fundimak received a loan of US\$40 million to finance the expansion of the plants of the Brake group. As a result of certain covenant violations, Fundimak and the banks agreed to amend the loan agreement on December 21, 2001 and November 25, 2002. At December 31, 2002 the outstanding balance of this loan amounts to US\$34 million, which is subject to interest at LIBOR plus 300 and 425 basis points, and is payable in thirty-five monthly installments beginning in August 2003. This loan matures as follows:

### Year Installment

2003 Ps 34,534

2004 108,794

2005 145,058

2006 63,898

Ps 352,284

This loan is guaranteed by Inmobiliaria Rassini, S. A. de C. V. and Rassini Frenos, S. A. de C. V., both subsidiaries of Fundimak and the credit agreement imposes certain operating and financial covenants, which affect, and in many respects, limit or prohibit, among other things, Fundimak's ability to pay dividends, to incur additional indebtedness, to create liens and to consummate asset sales.

At December 31, 2002, the company has no credit facilities available from any Mexican or foreign banks.

## NOTE 8 - COMPREHENSIVE FINANCING COST:

Comprehensive financing cost is analyzed below:

Year ended December 31,

2002

2001

## FF No. 82.2867

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION

QUARTER: 4

YEAR: 2002

### **FINANCIAL STATEMENT NOTES (1)**

ANNEX 2

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Financing expenses -		(Ps295,359)	(Ps600,481)
Exchange (loss) gain	- Net	(588,234)	109,461
Gain on net monetary	position	300,921	207,352

(Ps 582,672) (Ps 283,668)

NOTE 9 - STOCKHOLDERS' EQUITY:

a. Capital structure -

At December 31, 2002, the authorized and outstanding shares (by series) of the company were as follows:

Number of shares

Series Authorized Paid-in and outstanding

"A" 108,874,950 107,664,450

"B" 54,437,472 40,097,706

"C" 54,437,472 40,097,706

"D" 54,437,472 40,097,706

272,187,366 227,957,568

The company's Series "A" (which may only be acquired by Mexicans) and "B" shares have full voting rights. Series "C" shares have no voting rights, and Series "D" shares have limited voting rights and are convertible to Series "A" shares on November 30, 2004. Additionally, Series "D" shares have the right to receive a cumulative preferred dividend of Ps0.0048 per share, equivalent to 5% of the theoretical value of the shares. If dividends are paid on the other series of shares, Series "D" shares are entitled to a dividend equal to 130% of the amount paid in respect of the Series "A", "B" and "C" shares. The authorized variable portion of the capital stock has a limit of ten times the fixed minimum.

In the event dividends are paid from retained earnings not arising from the Net After-Tax Profit Account, tax is payable according to the Income Tax Law. In the event of a reduction of capital, any excess of stockholders' equity over the balances of the capital contribution, net tax profit and net reinvested tax profit accounts will be treated for Mexican tax purposes as dividends. At December 31, 2002, the consolidated Net After-Tax Profit Account amounted to Ps858,015, determined in accordance with current tax regulations.

b. Analysis of stockholders' equity components -

Below are the nominal values of the components of stockholders' equity, with their related restatement increments:

December 31,

2002

2001

Capital stock:

### MEXICAN STOCK EXCHANGE SIFIC / ICS

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QUARTER: 4

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### FINANCIAL STATEMENT NOTES (1)

OGED INFORMATION		ANNEX 2			PAGE 1 CONSOLIDATE Final Printing
Nominal value Restatement increase	Ps	21,985 853,181		21,985 853,181	
	Ps	875,166		875,166	
Paid-in capital: Nominal value Restatement increase	Ps	419,441 800,391	Ps	419,441 800,391	
	Ps 1	,219,832	Ps 1	,219,832	
Reserve for repurchase of share Nominal value	es: Ps	256,340	Ps	256,340	
Restatement increase	Ps	236,432 492,772	Ps	236,432 492,772	
Retained earnings: Unappropriated: Nominal value Restatement increase	Ps		Ps	990,762 ,289,613	
Appropriated to the statutory r Nominal value 4,056 4,056 Restatement increase 10,786 Ps 5,173,	10,78	6			
FB 3,173,		Ps 5,295,2			
£5 J,173,		Year ended		31,	
					2001
c. Comprehensive (loss) income Comprehensive income is analyze	-	Year endec	l December		2001
c. Comprehensive (loss) income Comprehensive income is analyze (Loss) income of majority stock Gain (loss) from holding non mo	d as for holder, netary	Year ended ollows: s (Ps 122, assets	December 2002 002) Ps	115,828	2001 (609,014) (64,401)
c. Comprehensive (loss) income Comprehensive income is analyze	d as for holder, netary	Year ended ollows: s (Ps 122, assets	December 2002 002) Ps 166,286 (6,520)	115,828	(609,014) (64,401)
c. Comprehensive (loss) income Comprehensive income is analyze (Loss) income of majority stock Gain (loss) from holding non mo Effects of minority stockholder Comprehensive income (loss) NOTE 10 - INCOME TAX (IT), ASSE	d as folders	Year ended ollows: s (Ps 122, assets	December 2002 002) Ps 166,286 (6,520) 37,764	115,828 (Ps	(609,014) (64,401) 557,587)
c. Comprehensive (loss) income Comprehensive income is analyze (Loss) income of majority stock Gain (loss) from holding non mo Effects of minority stockholder	d as folders	Year ended ollows: s (Ps 122, assets	December 2002 002) Ps 166,286 (6,520) 37,764 MPLOYEES' Year	115,828 (Ps STATUTORY	(609,014) (64,401) 557,587)
c. Comprehensive (loss) income Comprehensive income is analyze (Loss) income of majority stock Gain (loss) from holding non mo Effects of minority stockholder Comprehensive income (loss) NOTE 10 - INCOME TAX (IT), ASSE	d as folders	Year ended ollows: s (Ps 122, assets	December 2002 002) Ps 166,286 (6,520) 37,764 MPLOYEES' Year	115,828 (Ps STATUTORY ended	(609,014) (64,401) 557,587)
c. Comprehensive (loss) income Comprehensive income is analyze (Loss) income of majority stock Gain (loss) from holding non mo Effects of minority stockholder Comprehensive income (loss) NOTE 10 - INCOME TAX (IT), ASSE	d as finder and a second a sec	Year ended ollows: s (Ps 122, assets	O02) Ps: 166,286 (6,520) 37,764  MPLOYEES'  Year of December	(Ps STATUTORY ended per 31,	(609,014) (64,401) 557,587) PROFIT

## FILE No. 82.2867

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

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### **FINANCIAL STATEMENT NOTES (1)**

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### JUDGED INFORMATION

The company's subsidiaries file individual income tax returns. In addition, SANLUIS files a consolidated tax return, which includes all subsidiaries. The Mexican Income Tax Law limits the tax consolidation to 60% of the parent's equity interest.

Taxable income differs from financial pre-tax income mainly because of: i) the immediate tax deduction of fixed assets and inventory purchases; ii) the gain on monetary position, and iii) other items which are not fully taxable and the effect of certain inflation adjustments for tax purposes.

In accordance with the new Mexican Income Tax Law effective January 1, 2002, the current income tax rate of 35% will be reduced annually by 1% from 2003 to 2005, to a nominal rate of 32%.

Significant items comprising the company's net deferred tax assets and liabilities are as follows:

December 31,

Deferred income tax liabilities:	2002	2001
Inventories Property, machinery and equipment	Ps 116,402 Ps 101,629 513,336 249,001	
Other assets	44,740	48,654
	674,478	399,284
Deferred income tax assets:		
Operating loss carryforwards	1,091,948	773,274
Asset tax carryforwards	80,901	122,039
Provisions	66,726	102,045
Other	7,529	(3,035)
	1,247,104	994,323
Net deferred income tax assets	Ps 572,626 P	s 595,039

In accordance with the Asset Tax Law, for the year ended December 31, 2002 the company did not determined consolidated asset tax. In the year ended December 31, 2001 the company determined asset tax amounting to Ps38,714 (nominal pesos) which was eliminated due to the immediate deduction of fixed assets.

At December 31, 2002, the company had recoverable asset tax of Ps27,596 in nominal pesos (Ps80,901 restated), whose right to be recovered in the years in which the income tax exceeds asset tax expires as shown below:

Amount Year of expiration Historical Restated

2003 Ps 5,742 Ps 22,220 2004 7,402 26,788

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### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS
SANLUIS CORPORACION, S. A. DE C. V.

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### **FINANCIAL STATEMENT NOTES (1)**

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### JUDGED INFORMATION

2005 9,632 25,985 2009 4,820 5,908

Ps 27,596 Ps 80,901 NOTE 11 - COMMITMENT:

On January 2001, Rassini Frenos, S. A. de C. V. (a subsidiary of Fundimak) entered into a noncancelable lease contract with respect to machinery and equipment amounting to US\$18 million.

Following is a schedule of future minimum rental payments required under this contract:

Year ending December 31, Amount

2003 Ps 26,553

2004 26,722

2005 26,722

2006 45,842

2007 and thereafter 92,813

Total minimum payments required Ps 218,652

Total rental expense for the years ended December 31, 2002 and 2001 amounted Ps19,137 and Ps17,803, respectively.

NOTE 12 - CONTINGENCY AND SUBSEQUENT EVENT:

On January 14, 2003, the seventh district court admitted a suit filed by Orix Finance Corporation I and Orixtex, LLP, presumably holders of Eurobonds issued by SANLUIS amounting to US\$2.5 million, requesting that SANLUIS be declared bankrupt ("Concurso Mercantil").

At the date of issuance of the financial statements, the legal term to reply to a "concurso mercantil" petition has not yet elapsed. SANLUIS and its legal advisors consider that there are sufficient elements to demonstrate that the conditions established in the Mexican Bankruptcy Law ("Ley de Concursos Mercantiles") have not been met. In addition, it is SANLUIS' opinion that the agreements signed with its creditors are fair and irreversible.

NOTE 13 - FINANCIAL STATEMENT EXCLUDING THE MINING BUSSINES AND HENDRICKSON RASSINI IN ALL PERIODS.

SANLUIS Corporación, S.A. de C.V. and Subsidiaries Consolidated Statements of Income for the twelve months ended December 31th, 2002 and 2001

(in thousands of Mexican Pesos in Purchasing Power of December 31th 2002) (EXCLUDING HENDRICKSON RASSINI AND LUISMIN IN ALL PERIODS)

Net Sales Gross Profit Operating Income Net Income AÑO ACTUAL AÑO ANTERIOR 4,364,837 4,001,882 1,062,473 857,745 379,707 136,883 (122,002) 115,830

### MEXICAN STOCK EXCHANGE SIFIC / ICS

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JUDGED INFORMATION

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### FINANCIAL STATEMENT NOTES (1)

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Consolidated Balance Sheets as of December 31th, 2002 (in thousands of Mexican Pesos in Purchasing Power of December 31th 2002) (EXCLUDING HENDRICKSON RASSINI AND LUISMIN IN ALL PERIODS)

(MCDODING NEWEXTOROUN RADDINI TAND BOIGHIN IN THE LERIODO)

Total current assets	1,417,792	1,096,728
Property, Plant & Equipment, net	4,051,057	3,868,091
Net Assets in discontinuos operation	-	1,257,157
Total Assets	7,046,623	8,116,071
Total Current Liabilities	1,219,591	3,887,270
Total Long-term Liabilities	3,431,324	2,646,549
	4,650,915	6,533,819

Total consolidated Net Worth 2,395,708 1,582,252

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION

QUARTER: 4

YEAR: 2002

### **RELATIONS OF SHARES INVESTMENTS**

### ANNEX 3

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COMPANY NAME (1)	NAME A OTRATICO	NUMBER OF	WNERSHIP	TOTAL AI (Thousands i	
	MAIN ACTIVITIES	SHARES	(2)	COUISITION COST	PRESENT VALUE (3)
SUBSIDIARIES					
ADMINISTRACION Y     CONTROL SANLUIS, S.A. DE     C.V.	TENEDORA	1,154,494,867	99.99	1,227,398	112,151
2 SANLUIS CO-INTER, S.A.	TENEDORA	4,899,999	99.99	587,496	496,397
3 CORPORACION TURISTICA SANLUIS, S.A. DE C.V.	TENEDORA	397,827,759	99.99	605,734	1,727,273
TOTAL INVESTMENT IN SUBSIDIARIES				2,420,628	2,335,821
ASSOCIATEDS					
1 BREMBO RASSINI, S.A DE C.V.	PRODUCCION Y VENTA DE DISCOS Y ROTORES	165,315	24.00	8,495	50,199
<u> </u>	DE BIOGGOT NOTONES	0	0.00	0	0
TOTAL INVESTMENT IN ASSOCIATEDS				8,495	50,199
OTHER PERMANENT INVESTMENTS	· · · · · · · · · · · · · · · · · · ·		<u></u>		90,457
TOTAL					2,476,477

### NOTES

- (1) Se entiende por empresas Subsidiarias a lo que se establece en los términos de los incisos b) y e), y empresas Asociadas en los términos de los incisos f) y g) del párrafo 3 del boletín B-8.
- (2) Porcentaje en relación al total de Capital Social pagado en la empresa de referencia.
- (3) Para este propósito deberá observarse lo establecido por la disposición cuarta incisos 1 y 2 de la circular 11-10, expedida por la Comisión Nacional Bancaria y de Valores.
- (4) En este renglón se deberán especificar el número de Subsidiarias (Asociadas) que integran el renglón de otras Subsidiarias (Asociadas) y los totales de número de acciones, costo de adquisición y valor actual.

### FIE No. 92.2 DR. 1

216,483

316,540

4,051,057

0

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODESANLUIS
SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION

QUARTER:

YEAR: 2002

### PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

ANNEX 4

CONSOLIDATED Final Printing

ACQUISITION ACCUMULATED CONCEPT CARRYING REVALUATION DEPRECIATION CARRYING VALUE COST DEPRECIATION VALUE ON (-) REVALUATION REVALUATION (+) DEPRECIATION **DEPRECIATION ASSETS PROPERTY** 475,529 52,029 423,500 507,449 106,578 824,371 **MACHINERY** 2,317,350 592,112 1,725,238 1,829,327 694,756 2,859,809 TRANSPORT 11,854 4,964 6,890 5.011 5,306 6,595 **EQUIPMENT** OFFICE EQUIPMENT 20,070 9.766 10,304 17,715 12,750 15,269 COMPUTER 28,473 89,001 46,132 42,869 12,957 27,353 **EQUIPMENT** OTHER 0 0 0 0 0 0 DEPRECIABLES TOTAL 705,003 2,913,804 2,208,801 2,372,459 846,743 3,734,517 NOT DEPRECIATION **ASSETS GROUNDS** 23,390 23,390 76,667 0 100,057

0

0

0

705,003

210,807

234,197

2,442,998

n

5,676

0

82,343

2,454,802

0

0

0

846,743

**NOTES** 

CONSTRUCTIONS IN

NOT DEPRECIABLE

**PROCESS** 

OTHER

**TOTAL** 

TOTAL

210,807

234,197

3,148,001

0

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### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODESANLUIS
SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4 YEAR: 2002

### PROPERTY, PLANT AND EQUIPMENT (Thousands of Pesos)

ANNEX 4

CONSOLIDATED Final Printing

JUDGED INFORMATION

El total de la columna del Valor en Libros más la Revaluación menos la Depreciación de la Revaluación deberá validar con la cuenta de Activo Fijo Neto del Estado de Situación Financiera (S12).

STOCK EXCHANGE CODE: SANLUIS CORPORACION,

QUARTER: 4 YEAR: 2002

CHANGE OWN	PESOS)
MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN	(THOUSANDS OF PESOS)
DE: SANLUIS IN, S. A. DE C. V.	ATION
CK EXCHANGE CODE: SANLUIS LUIS CORPORACION, S. A. DE C. V.	JUDGED INFORMATION

JUDGED INFORMATION	VIION									?					CONSC	Final Printing
Credit	Amortization Rate of	Rate of	Denomi	Denominated In	Amortizati	on of Credits in	n Foreign Curn	ency With Nat	Amortization of Credits in Foreign Currency With National Entities (Thousands Of	Thousands Of	Amortizati	on of Credits in	Amontzation of Credits in Foreign Currency With Foreing Entities (Thousands Of §)	y With Foreing	Entities (Thous:	ands Of \$)
			Q.	Pesos			Time	5) Time Interval					Time Interval	j		
Type /	Date	Interest	Interest Until 1 Year More Than 1 Year	More Than 1 Year	Current Year	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years	Current Year Until 1 Year		Until 2 Years	Until 3	Until 4 Years	Until 5 Years
Institution												_				
BANKS OTHER FINANCIAL ENTITIES																
HSBC Bank plc (Agent)	20/09/2001	9.00	9	0	0	0	0	0	0	0	197,282	0	0	0	0	0
The Bank of New York (Truste	18/03/2008	8.88		0	0	0	8	0	0	0	•	0	0	•	0	123,403
RCA (Restructured Credit Agr	31/12/2008	4.88	0	0	0	o	•	0	8	51,807	0	25,903	176,142	217,588	259,033	1,696,619
Emisión Obligaciones Notas	30/06/2010			0	0	0	0	0	0	°	0	0	0	0	0	492,597
Scotia Bank Invertat	25/08/2006	5.63	3	0	0	34,536	108,794	145,058	63,398	0	ō	0	0	0	0	0
The Bank of Tokyo-Mitsubishi	26/02/2003	9.34		0	0	0	0	0	0	0	0	4,145	•	0	0	0
Banco Safra	15/08/2006	24.35	0	0	0	0	0	6	- 6	0	0	94	112	120	56	0
Crédit Agricole Indosuez	30/10/2001			•	ò	0	٥	0	0	0	82,890	0	0	0	0	0
TOTAL BANKS		_	0	0	0	34,536	108,794	145,058	63,898	51,807	280,172	30,142	176,254	217,708	259,089	2,312,619

MEXICAN STOCK EXCHANGE ANNEX 05 CREDITS BREAK DOWN

(THOUSANDS OF PESOS)

YEAR: 2002 QUARTER: 4

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION	TION						Ē		-	<u>(</u>					CONSC	Final Printing
Credit	Amortization	Rate of	Denominated In	ated In	Amortizati	on of Credits i	n Foreign Cum	ency With Nati	Amortization of Credits in Foreign Currency With National Entities (Thousands Of	Thousands Of	Amortizat	Amontzation of Credits in Foreign Currency With Foreing Entities (Thousands Of \$)	Foreign Currenc	y With Foreing	Entities (Thous	ands Of \$)
			Pesos	so			Time.	\$) Time Interval					Time Interval	nterval		
Type /	Date	Interest	Until 1 Year	More Than 1 Year	Current	Until 1 Year	Until 2 Years	Until 3 Years	Until 4 Years	Until 5 Years	Current Year	Until 1 Year	Until 2 Years	Until 3	Until 4 Years	Until 5 Years
Institution																
Suppliers																
PROVEEDORES																
NICHIMEN			0	0	6	0	0	0	0	0	)	111,991	0	0	0	0
MITSUBISHI CORPO			0	0	<del>'</del>	0	0	0	0	0	<b>&gt;</b>	36,993	0	0	0	0
ACEROS VILLARES			0	0	0	0.	•	0	0	0	9	41,210	0	0	0	0
STEELCO MC MASTER INC			0	0	0	0	0	0	0	0	)	18,328	0	0	0	0
SLATER STEELS			0	0	Ö	0	0	0	0	0	J	9,994	0	0	•	0
MONROE MEXICO, S.A. C.V.			0	•	6	17,202	0	0	0	0	3	0	0	0	0	0
ATLAX, S.A. C.V.			0	0	0	25,063	•	0	0	0	9	0	0	0	0	0
ACEROS RGC			7,265	0	0	0	•	8	•	0	•	0	0	0	0	0
ACEROS FORTUNA, S.A. C.V.			7,849	0	0	0	0	0	0	0	~	0	0	0	0	0
PARTES DE PLASTICO DE MEXICO			6	0	0	10,563	Ö	0	0	0	)	0	0	0	0	0
TOYOTA TSUSHO AMERICA			0	0		0	-0	8	0	0	Ŷ	5,355	0	0	0	0
MANUFACTURAS CINFUSA			0	0	0	4,928	0	0	0	0	5	0	0	0	0	0
VOLCLAY DE MEXICO, S.A.			0		0	5,730	Ö	0	0	0	9	0	0	0	•	0
FLEXIBLE PRODUCTS			0	0	0	0	•	6	0	0	9	3,947	0	0	•	0
GERDAU, S.A.			0	0	0	0	0	0	0	0	3	6,124	0	0	0	0
MATERIALS PROCESING			0	0	0	0	6	0	8	0	J	3,531	0	0	0	0
ALLEGHENY COATINGS			0	0	0	0	0	0	0	0	J	3,519	0	0	0	0
GENERAL FASTENERS COMPANY			0	0	0	0	0	0	0	0	~	3,368	0	0	0	0
MASIDE, S.A. C.V.			3,760	0	0	0	0	0	0	0	3	٥	0	0	0	0
MENIE MACHINE COMPANY			8	0	0		0	0	0	0	3	13,255	0	0	0	0
OTROS PROVEEDORES			81,358	0	0	53,271	0	8	0	0	9	50,927	0	0	0	0
TOTAL SUPPLIERS			100,232	0	0	116,757	0	0	0	0	0	308,542	0	0		0
OTROS PASIVOS			224,208	0	0	125,002	5,979	3,017	3,018	0		0	0	0	0	0
OTHER CURRENT LIABILITIES			224,208	0	0	125,002	5,979	3,017	3,018	0	0	0	0	0		0
EMILES INC.																

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION

MEXICAN STOCK EXCHANGE **CREDITS BREAK DOWN** 

(THOUSANDS OF PESOS)

2002 YEAR:

QUARTER:

2,312,619 Until 5 Years Final Printing CONSOLIDATED Amortization of Credits in Foreign Currency With Foreing Entities (Thousands Of \$) Until 4 Years 259,089 217,708 Until 3 Years Time Interval 176,254 Until 2 Years 338,684 Current Year Until 1 Year 280,172 51,807 Until 5 Years Amortization of Credits in Foreign Currency With National Entities (Thousands Of \$\\$)

Time Interval DÓLAR PESOS POR 66,916 Until 4 Years 148,075 Until 3 Years \$10.3613 114,773 Until 2 Years PARA VALUAR LOS CREDITOS FUE DE 276,295 Until 1 Year Current Year More Than 1 Year Denominated In 324,440 Until 1 Year Interest Rate of EL TIPO DE CAMBIO AMERICANO Amortization Date OTHER CURRENT LIABILITIES AND OTHER CREDITS Institution Credit Type/ NOTES

## II F No. 82-2867

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS
SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

### TRADE BALANCE AND MONETARY POSITION IN FOREIGN EXCHANGE (Thousands of Pesos)

ANNEX 6

CONSOLIDATED
Final Printing

JUDGED INFORMATION

	DOLA	RS (1)	OTHER CU	RRENCIES	TOTAL
TRADE BALANCE	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF DOLARS	THOUSANDS OF PESOS	THOUSANDS OF PESOS
1. INCOME					
EXPORTS	326,104	3,154,832	0	0	3,154,832
OTHER	59	547	0	0	547
TOTAL	326,163	3,155,379			3,155,379
2. EXPENDITURE					
IMPORT (RAW MATERIALS)	149,898	1,437,122	0	0	1,437,122
INVESTMENTS	0	0	0	0	0
OTHER	105,256	1,025,376	0	0	1,025,376
TOTAL	255,154	2,462,498	-		2,462,498
NET BALANCE	71,009	692,881			692,881
FOREING MONETARY POSITION					
TOTAL ASSETS LIABILITIES POSITION SHORT TERM LIABILITIES POSITION LONG TERM LIABILITIES POSITION	<b>74,296</b> <b>400,660</b> 89,518 311,142	<b>769,802 4,151,359</b> 927,521 3,223,838	<b>55,881114</b> <b>8,786</b> 8,786	<b>650,22#22</b> <b>91,034</b> 91,034	<b>830,044 4,242,393</b> 1,018,555 3,223,838
NET BALANCE	(326,364)	(3,381,557)	(2,972)	(30,792)	(3,412,349)

### NOTES

EL TIPO DE CAMBIO PARA VALUAR LOS CREDITOS FUE DE \$10.3613 PESOS POR DÓLAR AMERICANO

### F No. 62-2867

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

### INTEGRATION AND INCOME CALCULATION BY MONETARY POSITION (1) (Thousands of Pesos)

ANNEX 7

CONSOLIDATED Final Printing

JUDGED INFORMATION		ANI	IEX /		Final Printing
MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITIES MONETARY POSITION	MONTHLY INFLATION	MONTHLY (PROFIT) AND LOSS
JANUARY	1,731,224	7,277,131	5,545,907	0.92	51,022
FEBRUARY	1,849,981	6,661,135	4,811,154	0.00	(2,887)
MARCH	1,648,084	7,311,203	5,663,119	0.51	28,882
APRIL	1,847,271	6,341,762	4,494,491	0.54	24,270
MAY	1,386,138	6,490,663	5,104,525	0.20	10,209
JUNE	1,467,594	6,736,438	5,268,844	0.48	25,290
JULY	2,307,340	6,371,599	4,064,259	0.28	11,380
AUGUST	2,204,594	6,137,735	3,933,141	0.38	14,946
SEPTEMBER	2,144,530	6,088,440	3,943,910	0.60	23,663
OCTOBER	1,544,672	6,922,697	5,378,025	0.44	23,663
NOVEMBER	1,453,626	7,068,503	5,614,877	0.80	44,919
DECEMBER	1,532,223	7,119,641	5,587,418	0.34	37,995
ACTUALIZATION:	0	0	0	0.00	7,569
CAPITALIZATION:	0	0	0	0.00	0
FOREIGN CORP.:	0	0	0	0.00	0
OTHER	0	0	0	0.00	0
TOTAL					300,921

**NOTES** 

### YEAR:

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS CORPORACION , S. A. DE C. V.

QUARTER:

BONDS AND MEDIUM TERM NOTES LISTING IN STOCK MARKET (1)

ANNEX 8

CONSOLIDATED Final Printing

### FE F N. 20.000.

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION

QUARTER: 4

YEAR: 2002

### PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

### ANNEX 9

CONSOLIDATED

Final Printing

PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY (1)	UTILIZATION
RASSINI XALOSTOC (1) RASSINI P.NEGRAS (1) RASSINI P.NEGRAS (1) RASSINI TORSION BARS (1) SUSPENSIONES RASSINI (1) RASSINI FRENOS (1) BYPASA (1) MUELLES BRASIL (2) RESORTES BRASIL (1)	FABRICACION Y VENTA DE MUELLES FABRICACION Y VENTA DE RESORTES FABRICACION Y VENTA DE MUELLES FABRICACION Y VENTA DE BARRAS DE TORSION FABRICACION Y VENTA DE MUELLES FABRICACION Y VENTA DE DISCOS, TAMBORES Y ROTORES FABRICACION Y VENTA DE BUJES FABRICACION Y VENTA DE MUELLES FABRICACION Y VENTA DE MUELLES FABRICACION Y VENTA DE RESORTES	2,621 3,500 4,900 2,125 0 3,400 0 7,600 35,000 44,000 2,600	80 72 50 78 0 80 0 90 75 87

### NOTES

- (1) MILES DE PIEZAS ANUALES
- (2) TONELADAS ANUALES

### TELL BOLOBY

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

### MAIN RAW MATERIALS

### ANNEX 10

CONSOLIDATED

JUDGED INFORMATION					Final Printing
DOMESTIC	MAIN SUPPLIERS	FOREIGN	MAIN	DOM. SUBST.	COST PRODUCTION (%)
		SOLERA	MC STEEL TRADE		64.09
		SOLERA	CENTER DUFERCO SLATER STEEL INC. NICHIMEN CANADA INC. TOYOTA TSUSHO AMERICA INC.		83.91
SOLERA	VILLARES GERDAU				59.14
<b>]</b>	CERDAO	BARRA REDONDA	STELCO INC.		64.68
j		BARRA P/FABRIC. DE BARRAS DE TORSION	JACKSON TUBE STELCO		60.26
CHATARRA DE 1a. AUTOMOTRIZ	VOLCLAY DE MEXICO SA DE CV	BARRATO BE FORGION	MATERIALS PROCESSING INC. DISTRIBUIDIRA DE ALEACIONES		31.60

NOTES

## MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

SELLS DISTRIBUTION BY PRODUCT

QUARTER: 4

YEAR: 2002

ANNEX 11

DOMESTIC SELLS

CONSOLIDATED

JUDGED INFORMATION							Final Printing
MAIN PRODUCTS	TOTAL PRODUCTION	ODUCTION	NET SELLS	STT	MARKET	W	MAIN
	VOLUME	AMOUNT	VOLUME	AMOUNT	SHARE (%)	TRADEMARKS	COSTUMERS
MUELLES AUTOMOT.							
(PZAS) XALOSTOC	58,265	597,046	18,910	236,867		RASSINI	ARMADORAS AUTOMOT
(PZAS) PIEDRAS NEG.	2,082,302	534,363	25,717	3,252		RASSINI	ARMADORAS AUTOMOT
(PZAS) HENDRICKSON						RASSINI	ARMADORAS AUTOMOT
(PZAS) SUSPENSIONES	3,469,699	843,107				RASSINI	ARMADORAS AUTOMOT
(PZAS) BARRAS DE	2,063,812	164,701	741,527	44,013		RASSINI	ARMADORAS AUTOMOT
TORSION PIEDRAS N.							
(PZAS) RESORTES	3,539,843	160,743	1,389,928	62,447		RASSINI	ARMADORAS AUTOMOT
HELICOIDALES							
(PZAS) DISCOS	6,876,000	874,623	3,974,559	391,984		RASSINI	ARMADORAS AUTOMOT
TAMBORES, ROTORES		,				•	
RASSINI FRENOS							-
(TONS) BRASIL	42,011	300,988	34,803	349,037		RNA	ARMADORAS AUTOMOT
TOTAL		3,475,571		1,087,600			

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

SELLS DISTRIBUTION BY PRODUCT

**ANNEX 11** 

YEAR: 2002

QUARTER: 4

**FOREIGN SELLS** 

CONSOLIDATED

JUDGED INFORMATION							Final Printing
MAIN PRODUCTS	TOTAL PRODUCTION	DDUCTION	NET SELLS	ELLS		M	MAIN
	VOLUME	AMOUNT	VOLUME	AMOUNT	DESTINATION	TRADEMARKS	COSTUMERS
MUELLES AUTOMOT.			38 500	000	<		
(PZAS) PIEDRAS NEG.			1,942,705	300,946 1,004,966	E.U.A. Y CANADA	RASSINI	ARMADORAS AUTOMOT
(PZAS) HENDRICKSON (PZAS) SUSPENSIONES			3 468 630	708 567	E.U.A.	RASSINI	ARMADORAS AUTOMOT
(PZAS) BARRAS DE			600,00t,0	700,007		210042	ARMADORAS AD OMO
TORSION PIEDRAS N.			1,331,816	148,501	E.U.A.	RASSINI	ARMADORAS AUTOMOT
(PZAS) RESORTES			6	1	· :	:	
(PZAS) DISCOS.			2,083,546	125,585	E.U.A.	RASSINI	ARMADORAS AUTOMOT
TAMBORES, ROTORES							
RASSINI FRENOS			4,004,300	753,490	E.U.A.	RASSINI	ARMADORAS AUTOMOT
(TONS) BRASIL			2,380	27,280		RNA	ARMADORAS AUTOMOT
TOTAL		-		3.277.237			
				10-11-11-1			

### NOTES

El volumen se representa en unidades. El monto se representa en miles de pesos.

Las ventas de Brasil corresponden a Muelles y Resortes y se consideran nacionales las que se realizan en Brasil y de exportación las que se realizan

fuera de éste.

### ANNEX 12

### CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA) (Thousands of Pesos)

	NFE	A BALANCE FOR PREVIOUS PERIOD I	OR WHICH IS DETERMINED	
Number of share	( Units )	31st OF: 2001 e Date of the NFEA: S FISCALLY AUDITED?	22' ARE THE FIGURES F	842,887 7,957,568 FISCALLY
		DIVIDENDS COLLECTED IN THE PERI	OD	
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF SETLEMENT	AMOUNT
I	0	227,957,568.00	30/12/1899	0.00
NFE FR	FISCAL EARN	NINGS ED INCOME  WORKER'S PROF ED WORKER ED RFE CTABLES	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
	NCE TO 31 Of hares Outstanding a ( Units )	(Present year Inform		

QUARTER: 1 YEAR: 1997

ANNEX 12

CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA)

(Thousands of Pesos)

MODIFICATION BY COMPLEN	TARY
NFEA BALANCE TO DECEMBER 31st OF: 2001	842,887
Number of shares Outstanding at the Date of the NFEA :  (Units)	227,957,568

QUARTER: 2 YEAR: 1999

ANNEX 12
CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA)

(Thousands of Pesos)

QUARTER: 4 YEAR: 1998

ANNEX 12

CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT (NFEA)

(Thousands of Pesos)

FIEN.82-2867

### RAZON SOCIAL: SANLUIS CORPORACION, S. A. DE C. V.

(Units)

### **ANNEX 12 - A**

### CEDULE FOR THE DETERMINATION OF THE NET FISCAL EARNINGS ACCOUNT REINVERTED (NFFAR)

OLDO	LET OR THE BET	(Thousan	ds of Pesos)	JOHN KLIMATKIEL	(NELAK)
	NFEAR I	BALANCE FOR PREVIOUS PER		DETERMINED	
NFEAR BALANCE T	O DECEMBER 31:	st OF:			
Number of Shares O	outstanding at the D (Units)	ate of the NFEAR:			
1	GURES FISCALLY			ARE FIGURES FIS	CALLY CONSOLIDATED?
	DIVID	ENDS PAIDOUT IN THE PERIOD	THAT COMES FROM	I DE NFEAR	
QUARTER	SERIES	NUMBER OF SHARES OUTSTANDING	DATE OF S	SETTELMENT	AMOUNT
0	0	0.00			0.00
	Di	ETERMINATION OF THE NEEAR	OF THE PRESENT Y	ÆAR	
NFER FROM	M THE PERIOD	100	TO 31 OF EN	ERO r	OF
	FISCAL EARNIN	IGS:		[	
				Ĭ	
- (+) EARNINGS (L	LOSS) FROM FOR	EING OF PROFIT: D RFE OF THE FISCAL YEAR		[	
	- INCOME TAX (			<u></u>	
	NFER FROM T	HE PERIOD			
		BALANCE OF THE NEEAR AT T	HE END OF THE PER	RIOD	
NFEAR BA	ALANCE TO :	31 OF ENERO	OF		
	shares Outstanding ( Units )	at the Date of the NFEAR			
		MODIFICATION BY COL	MPLEMENTARY		
NFEA	R BALANCE TO D	ECEMBER 31st OF:			
Number of	f shares Outstandin	g at the Date of the NFEAR			

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS

QUARTER: 4

YEAR: 2002

CONSOLIDATED Final Printing

SANLUIS CORPORACION, S. A. DE C. V.

JUDGED INFORMATION

### INTEGRATION OF THE PAID SOCIAL CAPITAL STOCK

### CHARACTERISTICS OF THE SHARES

SERIES	NOMINAL VALUE	VALID CUPON		NUMBER O	FSHARES	ı	CAPITAL (Thousands	STOCK s of Pesos)
			PORTION	PORTION	MEXICAN	SUSCRIPTION	FIXED	VARIABLE
А		9	107,664,450		107,664,450		10,383	
В		9	40,097,706		· · · · · · · · · · · · · · · · · · ·	40,097,706	3,867	
С		9	40,097,706			40,097,706	3,867	
D		9	40,097,706			40,097,706	3,867	
TOTAL		'	227,957,568	0	107,664,450	120,293,118	21,984	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID-IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION 227,957,568 SHARES PROPORTION BY:

CPO'S:

LAS ACCIONES DE LAS SERIES 'B', 'C' Y 'D' NO COTIZAN INDIVI

UNITS: ADRS's:

0

GDRS's:

ADS's:

0 0

GDS's:

0

REPURCHASED OWN SHARES

NUMBER OF MARKET VALUE OF THE SHARE **SERIES** AT REPURCHASE AT QUARTER SHARES

## FILE No. 82-2807

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE:SANLUIS
SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

JUDGED INFORMATION

CONSOLIDATED Final Printing

### DECLARATION FROM THE COMPANY OFFICIALS RESPONSABLE FOR THE INFORMATION.

I HEREBY SWEAR THAT THE FINANCIAL INFORMATION HERE IN SUPPLIED TO THIS STOCK EXCHANGE, CORRESPONDING TO THE PERIOD FROM 1 OF JANUARY TO 31 OF DECEMBER OF 2002 AND 2001 IS THAT OBTAINED FROM OUR AUTHORIZED ACCOUNTING REGISTERS AND IS THE RESULT OF THE APPLICATION OF THE ACCOUNTING PRINCIPLES AND NORMS ACCEPTED AND STATED BY THE MEXICAN INSTITUTE OF PUBLIC ACCOUNTANTS AND IN THE PROVISIONS OF THE MEXICAN NATIONAL BANK AND STOCK COMMISSION (COMISION NACIONAL BANCARIA Y DE VALORES).

THE ACCOUNTING PRINCIPLES USED BY THIS COMPANY AND THE PROCESSING OF DATA FOR THE PERIOD TO WHICH THE SAID INFORMATION REFERS WERE APPLIED USING THE SAME BASES AS FOR THE SIMILAR PERIOD OF THE PREVIOUS YEAR.

ING SERGIO MAURICIO VISINTINI FRESCHI DIRECTOR GENERAL DE FINANZAS Y CFO C.P. MARIA ISABEL OLANO DEL MORAL DIRECTOR DE CONTROL DE GESTION

MEXICO, D.F., AT MARCH 19 OF 2003

SANLUIS CLAVE DE COTIZACION:

FECHA: 19/03/2003 20:18

## DATOS GENERALES DE LA EMISORA

SANLUIS CORPORACION, S. A. DE C. V. RAZON SOCIAL:

MONTE PELVOUX 220 PISO 8 DO MICILIO:

LOMAS DE CHAPULTEPEC

COLONIA:

MEXICO D.F. 11000 CIUDAD Y ESTADO: C. POSTAL:

5-229-58-00 5-202-6604 TELEFONO: FAX:

×

AUTOMATICO:

**DIRECCION DE INTERNETwww.sanluiscorp.com** 

sanluis@sanluiscorp.com.mx

E-MAIL:

### DATOS FISCALES DE LA EMISORA

SCO960314EE3 RFC EMPRESA: MONTE PELVOUX 220 PISO 8 DOMICILIO

LOMAS DE CHAPULTEPEC 11000 C. POSTAL: COLONIA:

MEXICO, D.F. CIUDAD Y ESTADO:

### RESPONSABLE DE PAGO

LIC GUSTAVO ZENIZO GONZALEZ NOMBRE:

MONTE PELVOUX 220 PISO 8 LOMAS DE CHAPULTEPEC DOMICILIO:

11000 C. POSTAL:

COLONIA:

MEXICO, D.F. CIUDAD Y ESTADO:

5-202-6604

5-229-5800

TELEFONO:

### DATOS DE LOS FUNCIONARIOS

PRESIDENTE DEL CONSEJO DE ADMINISTRACION PUESTO BMV:

PRESIDENTE EJECUTIVO Y CONSEJERO DELEGADO

ING ANTONIO MADERO BRACHO

NOMBRE PUESTO:

FI F Z. XV. VX C. I

CLAVE DE COTIZACION: SANLUIS

FECHA: 19/03/2003 20:18

MONTE PELVOUX 220 PISO 8 DOMICILIO:

LOMAS DE CHAPULTEPEC

11000 C. POSTAL: COLONIA:

MEXICO D.F. 5-229-5800 CIUDAD Y ESTADO: **TELEFONO:** 

5-202-6604 FAX:

amadero@sanluiscorp.com.mx E-MAIL:

DIRECTOR GENERAL PUESTO BMV:

DIRECTOR GENERAL PUESTO:

ING ANTONIO MADERO BRACHO

NOMBRE:

MONTE PELVOUX 220 PISO 8 LOMAS DE CHAPULTEPEC DOMICILIO:

COLONIA:

11000 C. POSTAL:

MEXICO D.F. CIUDAD Y ESTADO:

5-229-5800 *TELEFONO:* FAX:

5-202-6604

amadero@sanluiscorp.com.mx E-MAIL:

DIRECTOR DE FINANZAS PUESTO BMV: DIRECTOR GENERAL DE FINANZAS Y CFO

ING SERGIO MAURICIO VISINTINI FRESCHI

MONTE PELVOUX 220 PISO 7 LOMAS DE CHAPULTEPEC

DOMICILIO:

COLONIA:

NOMBRE:

PUESTO:

11000 C. POSTAL:

MEXICO D.F. 5-229-5800 CIUDAD Y ESTADO: FELEFONO: 5-202-3842 FAX:

svisintini@sanluiscorp.com.mx E-MAIL:

RESPONSABLE DE ENVIO DE INFORMACION FINANCIERA TRIMESTRAL PUESTO BMV:

ING. JUAN CARROLL DE LA TORRE HENSON DIRECTOR DE FINANZAS CORPORATIVAS

NOMBRE:

PUESTO:

MONTE PELVOUX 220 PISO 7 LOMAS DE CHAPULTEPEC DOMICILIO: COLONIA:

11000 C. POSTAL:

MEXICO D.F. 5-229-5800 CIUDAD Y ESTADO: TELEFONO:

5-202-3842

FI F N R 2 . 2 A G I

CLAVE DE COTIZACION: SANLUIS

FECHA: 19/03/2003 20:18

itorre@sanluiscorp.com.mx

E-MAIL:

RESPONSABLE DEL AREA JURIDICA PUESTO BMV:

DIRECTOR JURIDICO PUESTO:

LIC. GUSTAVO ZENIZO GONZALEZ

NOMBRE:

MONTE PELVOUX 220 PISO 8 DOMICILIO:

LOMAS DE CHAPULTEPEC COLONIA:

11000 C. POSTAL:

MEXICO D.F. CIUDAD Y ESTADO:

5-229-5800 5-202-6604 **TELEFONO:** FAX: gzenizo@sanluiscorp.com.mx E-MAIL: SECRETARIO DEL CONSEJO DE ADMINISTRACION PUESTO BMV: PUESTO:

SECRETARIO PROPIETARIO DEL CONSEJO DE ADMINISTRACION

IC. AGUSTIN SANTAMARINA VAZQUEZ

DOMICILIO: NOMBRE:

CAMPOS ELISEOS 345 PISO 2 CHAPULTEPEC POLANCO COLONIA:

11560 C. POSTAL:

MEXICO D.F. 5-279-5414 CIUDAD Y ESTADO: TELEFONO:

asantamarina@s\_s.com.mx 5-280-3458 E-MAIL: FAX:

PROSECRETARIO DEL CONSEJO DE ADMINISTRACION PUESTO BMV:

LIC. FERNANDO TODD ALVAREZ PRIMER PROSECRETARIO NOMBRE: PUESTO:

FRANCISCO PETRARCA 133 DESPACHO 401 DOMICILIO:

CHAPULTEPEC MORALES COLONIA:

11570 C. POSTAL:

MEXICO D.F. 5203-6333 CIUDAD Y ESTADO: TELEFONO:

5203-6006 FAX: nfo@todd.com E-MAIL:

RESPONSABLE DE INFORMACION A INVERSIONISTAS PUESTO BMV:

GERENTE DE RELACIONES CON INVERSIONISTAS

PUESTO:

FILE No ROSSOGA

CLAVE DE COTIZACION: SANLUIS

FECHA: 19/03/2003 20:18

IC. HECTOR AMADOR ADAM

NOMBRE:

MONTE PELVOUX 220 PISO 8 LOMAS DE CHAPULTEPEC DOMICILIO:

11000 C. POSTAL: COLONIA:

MEXICO D.F. CIUDAD Y ESTADO:

5-229-5800 TELEFONO:

5-202-6604

namador@sanluiscorp.com.mx

E-MAIL: FAX:

ACREDITADO PARA ENVIO DE INFORMACION VIA EMISNET PUESTO BMV:

DIRECTOR DE FINANZAS Y CFO PUESTO:

ING. SERGIO MAURICIO VISINTINI FRESCHI

NOMBRE:

MONTE PELVOUX 220 PISO 7 **-OMAS DE CHAPULTEPEC** DOMICILIO: COLONIA:

11000 C. POSTAL:

MEXICO D.F. CIUDAD Y ESTADO:

5-229-5800 5-202-3842 **FELEFONO:** FAX:

svisintini@sanluiscorp.com.mx E-MAIL:

ACREDITADO PARA ENVIO DE EVENTOS RELEVANTES VIA EMISNET PUESTO BMV:

DIRECTOR DE CONTROL DE GESTION

C.P. MARIA ISABEL OLANO DEL MORAL

NOMBRE:

PUESTO:

MONTE PELVOUX 220 PISO 7 LOMAS DE CHAPULTEPEC DOMICILIO:

COLONIA:

11000 C. POSTAL:

MEXICO D.F. CIUDAD Y ESTADO: TELEFONO:

5-229-5800

5-202-3842

olano@sanluiscorp.com.mx E-MAIL:

FI F No. 82-2867

SANLUIS CORPORACION, S. A. DE C. V. **CLAVE DE COTIZACION: SANLUIS** 

20:18

FECHA: 19/03/2003

CONSEJO DE ADMINISTRACION

SERIE

4

**PRESIDENTE** CARGO

AL: 29/04/2003 VIGENCIA DEL: 29/04/2002

ING. ANTONIO MADERO BRACHO NOMBRE:

CONSEJERO(S) PROPIETARIO(S) CARGO

AL: 29/04/2003 VIGENCIA DEL: 29/04/2002 AL NOMBRE: SR ENRIQUE BOURS MUÑOZ

29/04/2003 VIGENCIA DEL: 29/04/2002

SR JAVIER BOURS CASTELO

NOMBRE:

29/04/2003 VIGENCIA DEL: 29/04/2002 AL: NOMBRE: SR EMILIO CARRILLO GAMBOA

29/04/2003 VIGENCIA DEL: 29/04/2002 AL: NOMBRE: SR ALFONSO CERVANTES RIBA

29/04/2003

VIGENCIA DEL: 29/04/2002

NOMBRE: SR ANTONIO COSIO PANDO

29/04/2003 VIGENCIA DEL: 29/04/2002 NOMBRE: SR SANTIAGO COSIO PANDO VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: SR JAVIER LOPEZ DEL BOSQUE

VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: LIC ANTONIO MADERO PINSON

29/04/2003 VIGENCIA DEL: 29/04/2002 AL: NOMBRE: LIC EUGENIO MADERO PINSON

LIC AGUSTIN SANTAMARINA VAZQUEZ VIGENCIA DEL: 29/04/2002 NOMBRE:

AL: 29/04/2003 SR NICOLAS ZAPATA CARDENAS VIGENCIA DEL: 29/04/2002 NOMBRE: FIE Nº 82-2867

**CLAVE DE COTIZACION: SANLUIS** 

20:18

FECHA: 19/03/2003

SANLUIS CORPORACION, S. A. DE C. V.

**CONSEJO DE ADMINISTRACION** 

AL: 29/04/2003

VIGENCIA DEL: 29/04/2002 AL: ; NOMBRE: LIC GUSTAVO ZENIZO GONZALEZ

CONSEJERO(S) SUPLENTE(S) CARGO

AL: 29/04/2003 VIGENCIA DEL: 29/04/2002 NOMBRE: LIC. FEDERICO DELGADO GARCIA PASTOR

VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: LIC. MANUEL GALICIA ROMERO

VIGÈNCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: ING. EDUARDO LUNA ARELLANO

VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: LIC. ALBERTO SAAVEDRA OLAVARRIETA

29/04/2003 VIGENCIA DEL: 29/04/2002 NOMBRE:

29/04/2002 AL: 29/04/2003 LIC. ENRIQUE VILLASEÑOR EZCURDIA LIC. FERNANDO TODD ALVAREZ VIGENCIA DEL: 29/04/2002

AL: 29/04/2003 VIGENCIA DEL: 29/04/2002 NOMBRE:

NOMBRE:

ING. SERGIO VISINTINI FRESCHI

COMISARIO(S) PROPIETARIO(S) CARGO

29/04/2003 C.P. MANUEL CANAL HERNANDO VIGENCIA DEL: 29/04/2002 NOMBRE:

COMISARIO(S) SUPLENTE(S) CARGO

AL: 29/04/2003 C.P. JAVIER SONI OCAMPO VIGENCIA DEL: 29/04/2002 NOMBRE:

SECRETARIO PROPIETARIO

CARGO

SANLUIS CORPORACION, S. A. DE C. V. **CLAVE DE COTIZACION: SANLUIS** 

20:18

FECHA: 19/03/2003

AL: 29/04/2003

CONSEJO DE ADMINISTRACION
VIGENCIA DEL: 29/04/2002
NOMBRE: LIC AGUSTIN SANTAMARINA VAZQUEZ

SECRETARIO SUPLENTE CARGO

VIGENCIA DEL: 29/04/2002 NOMBRE: LIC FERNAN

29/04/2002 AL: 29/04/2003 LIC FERNANDO TODD ALVAREZ

SERIE

CONSEJERO(S) PROPIETARIO(S) CARGO

VIGENCIA DEL: 29/04/2002

SR CLAUDIO X GONZALEZ LAPORTE NOMBRE:

VIGENCIA DEL: 29/04/2002

SR JAMES R JONES

AL: 29/04/2003

NOMBRE:

CONSEJERO(S) SUPLENTE(S) CARGO

VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: SR MANUEL GALICIA ROMERO

AL: 29/04/2003 VIGENCIA DEL: 29/04/2002

LIC FERNANDO TODD ALVAREZ NOMBRE:

SERIE

۵

CONSEJERO(S) PROPIETARIO(S) CARGO

AL: 29/04/2003 VIGENCIA DEL: 29/04/2002 NOMBRE: SR. CARLOS

SR. CARLOS AUTREY MAZA

20:18

FECHA: 19/03/2003

CLAVE DE COTIZACION: SANLUIS SANLUIS CORPORACION, S. A. DE C. V.

CONSEJO DE ADMINISTRACION
VIGENCIA DEL: 29/04/2002
NOMBRE: SR. FERNANDO RUIZ SAHAGUN

CONSEJERO(S) SUPLENTE(S) CARGO

VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: LIC. MANUEL GALICIA ROMERO

VIGENCIA DEL: 29/04/2002 AL: 29/04/2003 NOMBRE: LIC. FERNANDO TODD ALVAREZ

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODE: SANLUIS CORPORACION, S. A. DE C. V.

QUARTER:

YEAR:

**FINANCIAL STATEMENT NOTES (1)** 

CONSOLIDATED Final Printing

(1) THIS REPORT CONTAINS THE NOTES CORRESPONDING TO THE FINANTIAL STATEMENT AMOUNTS, INCLUDING THEIR BREAKDOWN OF MAIN CONCEPTS AND OTHER CONCEPTS.

## FIE Nº 82-2867

### MEXICAN STOCK EXCHANGE SIFIC / ICS

STOCK EXCHANGE CODESANLUIS SANLUIS CORPORACION, S. A. DE C. V.

QUARTER: 4

YEAR: 2002

### **FINANCIAL STATEMENT NOTES (1)**

### JUDGED INFORMATION

CONSOLIDATED Final Printing

LAS CIFRAS AL 31 DE DICIEMBRE DE 2001 (TRIMESTRE AÑO ANTERIOR) INCLUYE LOS RESULTADOS DE LA DIVISIÓN MINAS Y HENDRICKSON RASSINI (VER NOTA 13)

EN EL DICTAMEN FINANCIERO EMITIDO POR NUESTROS AUDITORES EXTERNOS PARA EFECTOS COMPARATIVOS SE DESINCORPORO DEL AÑO 2001 LAS OPERACIONES DE LA DIVISION MINAS Y HENDRICKSON RASSINI, POR LO QUE EN LAS NOTAS A LOS ESTADOS FINANCIEROS (ANEXÓ 2), EL AÑO 2001 NO INCLUYE LAS OPERACIONES DE ESTAS COMPAÑIAS, POR SER EXTRAIDAS DEL PROPIO DICTAMEN.

LOS DATOS COMPARATIVOS DE 2001 CONTRA 2002 DEL INFORME DEL DIRECTOR GENERAL (ANEXO 1), EXCLUYEN LA DIVISION MINAS Y HENDRICKSON RASSINI PARA EFECTOS DE UNA MEJOR INTERPRETACION.

r24: SANLUIS CORPORACION NO TIENE OPERACIONES DENOMINADAS EN UDI'S, POR LO QUE EL TOTAL DE LOS INTERESES PAGADOS SON POR OPERACIONES DENOMINADAS EN DOLARES Y EN PESOS

r26: SANLUIS CORPORACION NO TIENE OPERACIONES DENOMINADAS EN UDI'S, POR LO QUE EL TOTAL DE LOS INTERESES GANADOS SON POR OPERACIONES DENOMINADAS EN DOLARES Y EN PESOS

ro4: LOS GASTOS DE OPERACIÓN INCLUYEN LA DEPRECIACIÓN Y AMORTIZACIÓN DEL AÑO POR \$304,333 EN 2002 Y \$422,665 EN 2001 VER RENGLÓN C-13 DEL ESTADO DE CAMBIOS.

UTILIDAD (PERDIDA) POR ACCION (NO INCLUYE LA SERIE "D")

d04: Cálculo realizado sobre Acciones Ordinarias
d05: Cálculo realizado sobre Acciones Ordinarias
d06: Cálculo realizado sobre Acciones Ordinarias
d07: Cálculo realizado sobre Acciones Ordinarias

# BOLSA MEXICANA DE VALORES, S.A. DE C.V.

SIFIC/ICS

SITUACIÓN FINANCIERA POR SEGMENTOS DE NEGOCIO COMPARATIVO 2001 DICIEMBRE AL 31 DE ENERO

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SANLUIS

CLAVE DE COTIZACIÓN:

Y 2002

AÑO 2002 TRIMESTRE: 4

0 0 0 Final Printing Año Ant. OTROS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 Año Act Ano Ant. 498,415 2,094,998 -1,504,019 4,640,398 145,200 47,434 47,434 798,706 1,049,418 590,980 3,551,003 590,979 3,649,058 -359,064 SECTOR 3 Año Act. -1,892 90,457 344,643 721,103 -389,862 318,922 531,916 -1,166,165 29,510 -1,195,675 275,014 194,801 591,795 -213,818 -376,460 47,106 -250,197 60,704 122,808 791,550 6,798,135 1,709,111 4,113,962 5,501,441 1,387,479 ,197,055 2,144,863 161,779 3,294,438 2,302,818 2,553,015 3,503,697 Año Ant SECTOR 2 2,815,325 2,772,168 -264,058 722,272 213,818 -98,103 6,701,980 906'89 5,602,803 1,551,746 3,929,812 699,006 1,801,430 2,065,488 52,091 1,051,057 1,807,654 Año Act (Millones de Pesos) Ano Ant. 133,306 23,766 372,142 435,613 4,059 1,900,018 0 0 2,892,721 9,519 1,757,193 1,135,528 708,950 313,042 ,191,068 ,191,416 ,627,029 SECTOR 1 0 0 0 Ano Act 3,371,088 -27,970 685,810 -637,371 138,493 4,665,529 -534,262 1,171,295 -642,452 -115,096 -533,921 3,494,234 3,494,234 914,584 4,180,044 Año AJUSTES CONS. Affo Act 138,493 590,980 1,350,246 338,674 94,838 5,918,588 1,418,648 1,504,018 2,523,010 1,065,513 0,090,770 2,551,948 2,094,998 504,355 8,673,021 8,441,598 ,582,251 Año Ant. CONSCILIDADO Año Act 1,417,792 4,051,057 263,707 50,199 90,457 1,219,591 -1,459,733 7,046,623 5,602,803 1,551,746 1,314,067 4,650,915 3,347,241 2,395,708 635,265 2,094,998 176,911 CAPITAL CONTABLE CONSOLIDADO CAPITAL CONTABLE MAYORITARIO INVERSIONES EN ACCIONES DE SUBSIDIARIAS Y ASOCIADOS NO NMUEBLES, PLANTA Y EQUIPO INMUEBLES, PLANTA Y EQUIPO CAPITAL GANADO (PERDIDO) **DEPRECIACION ACUMULADA** FLUJO NETO DE EFECTIVO CONCEPTOS ACTIVO DIFERIDO (NETO) PASIVO A LARGO PLAZO CAPITAL CONTRIBUIDO OTRAS INVERSIONES CREDITOS DIFERIDOS PASIVO CIRCULANTE ACTIVO CIRCULANTE CONSOLIDADOS PASIVO TOTAL ACTIVO TOTAL LARGO PLAZO 88 EB \$07 \$08 \$08 \$09 \$11 \$12 \$13 \$14 \$15 s02 s03 s04 s05 s06 s 201

FILE No. 82-2867

SECTOR 2: SANILLIS RASSINI ALITOPARTES, S.A. DE C.V. Y SLIBS SECTOR 1: MINAS LUISMIN, S.A. DE C.V. Y SUBS

SECTOR HOLDING SECTOR 3:

# BOLSA MEXICANA DE VALORES, S.A. DE C.V.

SIFIC/ICS

ESTADO DE RESULTADOS POR SEGMENTOS DE NEGOCIO COMPARATIVO AL 31 DE DICIEMBRE DE 2001 Y 2002 DE ENERO <del>, -</del>

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SANLUIS

CLAVE DE COTIZACIÓN:

2002 AÑO TRIMESTRE: 4

						(Mills	(Millones de Pesos)			i			Final Printing
00. 00 (1) (2)	CONCEPTOS	CONSI	CONSCLIDADO	AJUSTES CONS.	s cons.	SECTOR	1	SECTOR 2	7:1	SECTOR 3	IR3	.0	OTRDS
l		Año Act	Año Ant.	Afio Act.	Año	Año Act	Año Ant.	Año Act.	Año Ant.	Año Act.	Año Ant.	Año Act	Año Ant.
5	VENTAS NETAS	4,364,837	5,016,119	0	-	0	624,016	4,364,838	4,392,104	-1	0	0	0
102	INGRESOS EXTERNOS	4,364,837	5,016,119	0	7	0	624,016	4,364,838	4,392,104	7	0	0	0
50	INGRESOS INTERCOMPAÑIAS	0	0	0	0	0	0		0	0	0	0	0
5	RESULTADO BRUTO	1,062,473	1,179,304	0	421,058	0	169,264	758,141	588,982	304,332	0	0	0
205	GASTOS DE OPERACION	682,766	886,346	0	421,058	0	46,615	372,269	438,595	310,497	-19,922	0	0
90	RESULTADO DE OPERACION	379,707	292,958	0	0	0	122,649	385,872	150,387	-6,165	19,922	0	. 0
r07	COSTO INTEGRAL DE FINANCIAMIENTO	565,990	294,248	o ,	28,414	0	13,012	280,132	78,524	285,858	174,298	0	0
80	INTERESES PAGADOS	294,644	691,613	0	-168,410	0	56,689	207,829	310,490	86,815	492,844	0	0
<u>ව</u>	INTERESES GANADOS	15,967	30,694	0	-196,825	0	2,311	54,335	107,262	-38,368	117 946	0	. 0
9	RESULTADO POR POSICION MONETARIA	-300,921	-233,956	0	42,133	0	21,067	-99,269	-73,106	-201,652	-139,784	0	0
Ξ	OTRAS OPERACIONES FINANCIERAS	64,229	64,190	0	-70,838	0	13,880	73,431	74,578	-9,202	46.570	0	0
r12	RESULTADO ANTES DE IMPUESTOS	-250,512	-65,480	0	42,424	0	95,757	32,309	-2,715	-282,821	-200,946	0	
113	PROVISION PARA IMPUESTOS Y P.T.U.	70,320	-217,037	0	0	0	53,782	203,959	62,060	-133,639	-332,879	0	•
r14	RESULTADO NETO DESPUES DE IMPUESTOS Y P.T.U.	-320,832	151,557	0	42,424	0	41,975	-171,650	-64,775	-149,182	131,933	0	0
115	PARTICIPACION EN LOS RESULTADOS DE SUBSIDIARIAS Y ASOCIADAS NO CONSOLIDADAS	929	-25,013	0	-8,249	0	0	1,957	-659	-1,381	-16,105	0	0
116	RESULTADO NETO CONSOLIDADO POR OPERACIONES CONTINUAS	-320,256	126,544	0	34,175	0	41,975	-169,693	-65,434	-150,563	115,828	0	0
117	RESULTADO POR OPERACIONES DISCONTINUADAS (NETO)	494,443	0	0	0	0	0	0	0	494,443	0	0	0
18	RESULTADO NETO CONSOLIDADO ANTES DE PARTIDAS EXTRAORDINARIAS	-814,699	126,544	0	34,175	0	41,975	-169,693	-65,434	-645,006	115,828	0	0
r19	PARTIDAS EXTRAORDINARIAS EGRESO (INGRESO) NETO	-940,797	70,469	0	70,469	0	0	107,193	0	-1,047,990	0	0	0
20	EFECTO AL INICIO DEL EJERCICIO POR CAMBIOS EN PRINCIPIOS DE CONTABILIDAD (NETO)	270,680	0	0	0	0	0	0	0	270,680	0	0	0
121	RESULTADO NETO CONSOLIDADO	-144,582	56,075	0	-36,294	0	41,975	-276,886	-65,434	132,304	115,828	0	0
r22	PARTICIPACION MINORITARIA	-22,580	-59,754	0	0	0	0	-22,579	-59,754	7	0	0	. 0
173	RESULTADO NETO MAYORITARIO	-122,002	115,829	0	-36,294	0	41,975	-254,307	-5,680	132,305	115,828	0	0

FILE No.82-2867

SECTOR 2: SANILIIS RASSINI ALITOPARTES, S.A. DE C.V. Y SLIBS SECTOR 1: MINAS LUISMIN, S.A. DE C.V. Y SUBS

SECTOR 3: SECTOR HOLDING

FUENCO AL 31 DE DIOLEMBRE DE 2001 Y 2002  (Milones de Pescos)  (Milones de Pescos)
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	DEL 1	ESTADO DE RE DE ENERO A	ESTADO DE RESULTADOS POR SEGMENTOS GEOGRAFICOS COMPARATIVO DE ENERO AL 31 DE DICIEMBRE DE 2001 Y 2002 (Millones de Pesos)	EGMENTOS GEOO EMBRE Pesos)	<b>GRAFICOS COMPA</b> DE 2001 Y 2		TRIMESTRE: 4	AÑO: Final F	Final Printing
PAIS 1: PAIS 2: PAIS 3:			_		FILE No. 82-2867	2867		-	